

**GENERAL SERVICES ADMINISTRATION
FEDERAL ACQUISITION SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE (FSS) PRICE LIST
MULTIPLE AWARD SCHEDULE
FSC GROUP: PROFESSIONAL SERVICES, INFORMATION TECHNOLOGY
FSC CLASS: R703, R408, 7A21, DA01, R499, DB10**



Contract Number: GS-00F-205CA

cBEYONData LLC

9048 John Sunderland Lane

Lorton, VA 22079

Phone: (703) 690-5730

Fax: (800) 498-3168

www.cbeyondata.com

POC for Contract Administration: Gray Beck, Gray.Beck@cBEYONData.com

Business Size / Status: Other than Small Business

Period Covered by Contract: July 15, 2015 – July 14, 2025

Pricelist current through Modification PS-0039, dated May 18, 2023

Online access to contract ordering information, terms and conditions, pricing, and the option to create an electronic delivery order are available through *GSA Advantage!®*. The website for *GSA Advantage!®* is GSAAdvantage.gov. For more information on ordering go to the following website: <https://www.gsa.gov/schedules>.



Contract Holder

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CUSTOMER INFORMATION

1a. Table of Awarded Special Item Numbers (SINs):

Please refer to *GSA eLibrary* (www.gsaelibrary.gsa.gov) for detailed SIN descriptions

SINs	Recovery/ Cooperative Purchasing	SIN Title
541219	541219RC	Budget and Financial Management Services
541611	541611RC	Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services
561920	561920RC	Conference, Meeting, Event and Trade Show Planning Services
54151S	54151SRC 54151SSTLOC	Information Technology Professional Services
518210C	518210CRC 518210CSTLOC	Cloud Computing and Cloud Related IT Professional Services
518210FM	518210FMRC 518210FMSTLOC	Financial Management Quality Service Management Office (FM QSMO) Core Financial Management (FM) Solutions and IT Professional Services
511210	511210RC 511210STLOC	Software Licenses
54151	54151RC 54151STLOC	Software Maintenance Services
OLM	OLMRC OLMSTLOC	Order-Level Materials (OLM's)

1b. Lowest Priced Model Number and Lowest Price:

Please refer to our rates starting on page 28.

1c. Labor Category Descriptions:

Please refer to page 4.

2. Maximum Order:

SINs	Maximum Order
541219, 541611, & 561920	\$1,000,000.00
511210, 54151,54151S, 518210C, & 518210FM	\$500,000.00
OLM	\$ 250,000.00

3. Minimum Order:

\$ 100.00

4. Geographic Coverage:

Domestic Delivery Only

5. Point of Production:

Lorton, VA

6. Discount from List Price:

All prices herein are net

7. Quantity Discounts:

SINS 541219 & 541611 ONLY:

1.0% discount on orders \$100,000-\$249,999.99

1.5% discount on orders \$250,000-\$499,999.99

2.0% discount on orders \$500,000+

8. Prompt Payment Terms:	Net 30 days <i>Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions</i>
9. Foreign Items:	None
10a. Time of Delivery:	As negotiated with Ordering Agency
10b. Expedited Delivery:	Contact contractor for availability
10c. Overnight and 2-Day Delivery:	Contact contractor for availability
10d. Urgent Requirement:	Contact contractor for availability
11. F.O.B. Point:	Destination
12a. Ordering Address:	cBEYONData LLC 9048 John Sunderland Lane Lorton, VA 22079 Phone: 703.690.5730 Fax: 703.690.5730
12b. Ordering procedures:	See Federal Acquisition Regulation (FAR) 8.405-3.
13. Payment Address:	cBEYONData LLC 9048 John Sunderland Lane Lorton, VA 22079 Phone: 703.690.5730 Fax: 703.690.5730
14. Warranty Provision:	Contractor's standard commercial warranty
15. Export Packing Charges:	Not Applicable
16. Terms and conditions of rental, maintenance, and repair:	Not Applicable
17. Terms and conditions of installation (if applicable):	Not Applicable
18a. Terms and conditions of repair parts indicating date of parts, price lists and any discounts from list prices:	Not Applicable
18b. Terms and conditions for any other services (if applicable):	Not Applicable
19. List of service and distribution points (if applicable):	Not Applicable
20. List of participating dealers (if applicable):	Not Applicable
21. Preventative maintenance (if applicable)	Not Applicable
22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants.):	Not Applicable

22b. Section 508 compliance information is available for the information and communications technology (ICT) products and services offered and show where full details can be found (e.g. contractor's website or other location). The ICT accessibility standards can be found at: www.Section508.gov/ Contact Contractor for more information.

23. Unique Entity Identifier (UEI) Number: CLBUNVMC98

24. cBEYONData LLC is registered in the System for Award Management (SAM).

GSA LABOR CATEGORIES DESCRIPTIONS

Substitution Methodology

Degree Requirement	Acceptable Substitutions
Associates Degree	High School Diploma + additional 2 years experience
Bachelors Degree	High School Diploma + additional 4 years experience
	Associates Degree + additional 2 years experience
Masters Degree	Bachelors Degree + additional 4 years experience

1. Budget Administrator

Minimum Experience/General Experience: 2 years of experience in the field or in a related area

Functional Responsibility: Assists in collecting and organizing information required for preparation of budgets, budget analyses, studies, guides, reports, training materials, or any other customer deliverables and documents. Edits and formats documents to ensure readability and conformance with applicable standards. Drafts text based on source material or input from professional staff. Provides administrative support to engagements as needed. Assists in collecting and organizing information required for preparation of analyses, studies, guides, reports, training materials, or any other customer deliverables and documents. Edits and formats documents to ensure readability and conformance with applicable standards.

Minimum Education: Requires a High School Diploma

2. Budget Analyst

Minimum Experience/General Experience: 4 years of experience in the field or in a related area

Functional Responsibility: Gathers, assembles, and formats budget data and prepares preliminary analysis for budget preparation; assists in preparation and presentation of preliminary and final budget documents; prepares budget presentation materials; maintains data and systems for budget tracking and reporting and generates reports; assists section/division with issues related to funds availability, fund transfers and budget compliance; prepares and participates in the preparation of the Court's annual budget, including analysis and estimates of expenditures; analysis and projections of revenue; review of intra-department requests and sub-budgets; recommendations on allocations of funds, personnel and account coding. May assist in the documentation and development of a budgeting system or solution to include, defining user requirements, documenting budget process and flows, assisting in the configuration and testing of a budget system.

Minimum Education: Requires a Bachelor's* degree in related field

3. Budget Project Manager

Minimum Experience/General Experience: 6 years of experience in the field or in a related area

Functional Responsibility: Responsible for financial management engagements and overall budget management. Provides technical, budget and managerial skills to ensure all products and deliverables meet the client's requirements and deadlines. Responsible for resolution of audit, accounting, and reporting issues. Oversees multiple financial management services and related projects.

Minimum Education: Requires a Bachelor's* degree in related field

4. Budgetary Accountant

Minimum Experience/General Experience: 4 years of experience in the field or in a related area

Functional Responsibility: Performs business and/or budget management tasks to include budget support. Prepares budget schedules, performs data analysis, vouches transactions, and verifying account balances. Conducts analysis of appropriate consulting tools to satisfy program requirements and creates project deliverables.

Minimum Education: Requires a Bachelor's* degree in related field

5. Budgetary Financial Analyst

Minimum Experience/General Experience: 6 years of experience in the field or in a related area

Functional Responsibility: Performs business and/or budget management tasks to include, financial management activities including audits, financial analysis, and preparation of reconciliations, vouching transactions, and verifying account balances. Conducts analysis of appropriate consulting tools to satisfy program requirements and creates project deliverables. Specific expertise in financial modeling, financial statement analysis, or budgeting and accounting. Supports project by completing project specific tasks that require experience in performing financial analysis. Formulates basic diagnoses through financial or statistical modeling, assesses appropriate alternatives

Minimum Education: Requires a Bachelor's* degree in related field

6. Budgetary Subject Matter Expert

Minimum Experience/General Experience: 7 years of experience in the field or in a related area

Functional Responsibility: Assists in collecting and organizing information required for preparation of budgets, budget analyses, studies, guides, reports, training materials, or any other customer deliverables and documents. Edits and formats documents to ensure readability and conformance with applicable standards. Drafts text based on source material or input from professional staff. Provides administrative support to engagements as needed. Assists in collecting and organizing information required for preparation of analyses, studies, guides, reports, training materials, or any other customer deliverables and documents. Edits and formats documents to ensure readability and conformance with applicable standards.

Minimum Education: Requires a Masters** degree in a related field

7. Financial Management Consultant

Minimum Experience/General Experience: 7 years of experience in the field or in a related area

Functional Responsibility: Provides strategic business planning, performance measuring, program evaluation and auditing and productivity/ process improvement. Familiar with a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. May lead and direct the work of others. A wide degree of creativity and latitude is expected. Typically reports to top management.

Minimum Education: Requires a Bachelor's* degree in related field

8. Manager

Minimum Experience/General Experience: 8 years of experience in the field or in a related area

Functional Responsibility: Performs business and/or financial management tasks as a team leader or project manager. Directs the completion of project specific tasks within estimated time frames and budget constraints. Manages the day-to-day activities and reviews work products for completeness and adherence to customer requirements. Delivers presentations and leads client meetings. Increasing responsibility in implementation and management of financial services projects.

Minimum Education: Requires a Bachelor's* degree in related field

9. Principal Financial Subject Matter Expert

Minimum Experience/General Experience: 8 years of experience in the field or in a related area

Functional Responsibility: Provides highest-level functional and budget expertise. Analyzes complex problems, makes recommendations, develops alternative solutions and draft and executes implementation plan. Converses with and provides assistance to highest levels of corporate and Government management.

Minimum Education: Requires a Masters** degree in a related field

10. Senior Budget Analyst

Minimum Experience/General Experience: 7 years of experience in the field or in a related area

Functional Responsibility: Performs business and/or budget management tasks to include, budget management activities including budget audits, financial analysis, and preparation of reconciliations, vouching transactions, and verifying account balances. Consults with Team Leads on strategic analysis, system and process issues, cost, and economic analysis. Conducts analysis of appropriate consulting tools to satisfy program requirements and creates project deliverables. Specific expertise in financial modeling, financial statement analysis, or budgeting and accounting. Formulates advanced analysis through financial or statistical modeling and provides assessment on alternative analysis.

Minimum Education: Requires a Bachelor's* degree in related field

11. Senior Functional Analyst

Minimum Experience/General Experience: 6 years of experience in the field or in a related area

Functional Responsibility: Analyzes user needs to determine functional and cross-functional requirements. Performs functional allocation to identify required tasks and their interrelationships. Identifies resources required for each task. Provides daily supervision and direction to support staff.

Minimum Education: Requires a Bachelor's* degree in related field

12. Accountant

Minimum Experience/General Experience: 4 years of experience in the field or in a related area

Functional Responsibility: Performs business and/or financial management tasks to include audit support and testing. Prepares reconciliations, performs data analysis, vouches transactions, and verifying account balances. Conducts analysis of appropriate consulting tools to satisfy program requirements and creates project deliverables.

Minimum Education: Requires a Bachelor's* degree in related field

13. Analyst

Minimum Experience/General Experience: 6 years of experience in the field or in a related area

Functional Responsibility: Leads or performs on analytical, consulting, or assessment processes in support of technical, business and administrative goals of the program and its mission. Often performs analysis requiring advanced training and degrees with minimal supervision.

Minimum Education: Requires a Bachelor's* degree in related field

14. Consultant

Minimum Experience/General Experience: 4 years of experience in the field or in a related area

Functional Responsibility: Team member contributing to consulting staff client assignments within specified guidelines. Performs a variety of tasks that require both practical experience and theoretical, state-of-the-art, technical knowledge in specialty area. Understands overall purpose of task assignment

Minimum Education: Requires a Bachelor's* degree in related field

15. Documentation Specialist

Minimum Experience/General Experience: 4 years of experience in the field or in a related area

Functional Responsibility: Gathers, analyzes, and composes complex technical information. Conducts research and ensures the use of proper technical terminology. Translates technical information into clear,

readable documents to be used by technical and non-technical personnel. Works independently or under minimal supervision. Assists in planning office management functions and supervises clerical staff

Minimum Education: Requires a Bachelor's* degree in related field

16. Financial Analyst

Minimum Experience/General Experience: 6 years of experience in the field or in a related area

Functional Responsibility: Performs business and/or financial management tasks to include, financial management activities including audits, financial analysis, and preparation of reconciliations, vouching transactions, and verifying account balances. Conducts analysis of appropriate consulting tools to satisfy program requirements and creates project deliverables. Specific expertise in financial modeling, financial statement analysis, or budgeting and accounting. Supports project by completing project specific tasks that require experience in performing financial analysis. Formulates basic diagnoses through financial or statistical modeling, assesses appropriate alternatives.

Minimum Education: Requires a Bachelor's* degree in related field

17. Financial Project Manager

Minimum Experience/General Experience: 6 years of experience in the field or in a related area

Functional Responsibility: Responsible for financial management engagements and overall contract management. Provides technical and managerial skills to ensure all products and deliverables meet the client's requirements and deadlines. Responsible for resolution of audit, accounting, and reporting issues. Oversees multiple financial management services and related projects.

Minimum Education: Requires a Bachelor's* degree in related field

18. Financial Subject Matter Expert

Minimum Experience/General Experience: 7 years of experience in the field or in a related area

Functional Responsibility: Assists in collecting and organizing information required for preparation of analyses, studies, guides, reports, training materials, or any other customer deliverables and documents. Edits and formats documents to ensure readability and conformance with applicable standards. Drafts text based on source material or input from professional staff. Provides administrative support to engagements as needed. Assists in collecting and organizing information required for preparation of analyses, studies, guides, reports, training materials, or any other customer deliverables and documents. Edits and formats documents to ensure readability and conformance with applicable standards.

Minimum Education: Requires a Bachelor's* degree in related field

19. Financial Support Administrator

Minimum Experience/General Experience: 2 years of experience in the field or in a related area

Functional Responsibility: Assists in collecting and organizing information required for preparation of analyses, studies, guides, reports, training materials, or any other customer deliverables and documents. Edits and formats documents to ensure readability and conformance with applicable standards. Drafts text based on source material or input from professional staff. Provides administrative support to engagements as needed. Assists in collecting and organizing information required for preparation of analyses, studies, guides, reports, training materials, or any other customer deliverables and documents. Edits and formats documents to ensure readability and conformance with applicable standards.

Minimum Education: Requires a High School Diploma

20. Financial Functional Analyst

Minimum Experience/General Experience: 4 years of experience in the field or in a related area

Functional Responsibility: Analyzes user needs to determine functional and cross-functional requirements.

Performs functional allocation to identify required tasks and their interrelationships. Develops and implements business solutions with some supervision.

Minimum Education: Requires a Bachelor's* degree in related field

21. Functional Analyst

Minimum Experience/General Experience: 6 years of experience in the field or in a related area

Functional Responsibility: Analyzes user needs to determine functional and cross-functional requirements. Performs functional allocation to identify required tasks and their interrelationships. Develops and implements business solutions with some supervision.

Minimum Education: Requires a Bachelor's* degree in related field

22. Junior Financial Analyst

Minimum Experience/General Experience: 4 years of experience in the field or in a related area

Functional Responsibility: Gathers, assembles, and formats data and prepares preliminary analysis for budget preparation; assists in preparation and presentation of preliminary and final budget documents; prepares budget presentation materials; maintains data and systems for budget tracking and reporting and generates reports; assists section/division with issues related to funds availability, fund transfers and budget compliance; prepares and participates in the preparation of the Court's annual budget, including analysis and estimates of expenditures; analysis and projections of revenue; review of intra-department requests and sub-budgets; recommendations on allocations of funds, personnel and account coding. May assist in the documentation and development of a budgeting system or solution to include, defining user requirements, documenting budget process and flows, assisting in the configuration and testing of a budget system.

Minimum Education: Requires a Bachelor's* degree in related field

23. Junior Financial Functional Analyst

Minimum Experience/General Experience: 2 years of experience in the field or in a related area

Functional Responsibility: Supports analysis of user needs to determine functional and cross functional requirements. Supports functional allocation to identify required tasks and their interrelationships. Develops and implements business solutions with close supervision.

Minimum Education: Requires a High School Diploma

24. Junior Functional Analyst

Minimum Experience/General Experience: 2 years of experience in the field or in a related area

Functional Responsibility: Supports analysis of user needs to determine functional and cross functional requirements. Supports functional allocation to identify required tasks and their interrelationships. Develops and implements business solutions with close supervision

Minimum Education: Requires a Bachelor's* degree in related field

25. Junior Task Lead

Minimum Experience/General Experience: 3 years of experience in the field or in a related area

Functional Responsibility: Team member contributing to consulting staff client assignments within specified guidelines. Performs a variety of tasks that require both practical experience and theoretical, state-of-the-art, technical knowledge in specialty area. Understands overall purpose of task assignment.

Minimum Education: Requires a Bachelor's* degree in related field

26. Financial Management Consultant

Minimum Experience/General Experience: 6 years of experience in the field or in a related area

Functional Responsibility: Provides strategic business planning, performance measuring, program evaluation and auditing and productivity/ process improvement. Familiar with a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. May lead and direct the work of others. A wide degree of creativity and latitude is expected. Typically reports to top management.

Minimum Education: Requires a Bachelor's* degree in related field

27. Management Consultant

Minimum Experience/General Experience: 8 years of experience in the field or in a related area

Functional Responsibility: Provides strategic business planning, performance measuring, program evaluation and auditing and productivity/ process improvement. Familiar with a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. May lead and direct the work of others. A wide degree of creativity and latitude is expected. Typically reports to top management.

Minimum Education: Requires a Bachelor's* degree in related field

28. Manager Accountant

Minimum Experience/General Experience: 8 years of experience in the field or in a related area

Functional Responsibility: Performs business and/or financial management tasks as a team leader or project manager. Directs the completion of project specific tasks within estimated time frames and budget constraints. Manages the day-to-day activities and reviews work products for completeness and adherence to customer requirements. Delivers presentations and leads client meetings. Increasing responsibility in implementation and management of financial services projects.

Minimum Education: Requires a Bachelor's* degree in related field

29. Principal Accounting Subject Matter Expert

Minimum Experience/General Experience: 8 years of experience in the field or in a related area

Functional Responsibility: Provides highest-level functional expertise. Analyzes complex problems, makes recommendations, develops alternative solutions and draft and executes implementation plan. Converses with and provides assistance to highest levels of corporate and Government management.

Minimum Education: Requires a Masters** degree in a related field

30. Principal Analyst

Minimum Experience/General Experience: 10 years of experience in the field or in a related area

Functional Responsibility: Acts as principal lead on analytical, consulting, or assessment processes in support of technical, business and administrative goals of the program and its mission. Often performs analysis requiring advanced training and degrees.

Minimum Education: Requires a Bachelor's* degree in related field

31. Principal Financial Analyst

Minimum Experience/General Experience: 8 years of experience in the field or in a related area

Functional Responsibility: Acts as principal lead on analytical, consulting, or assessment processes in support of technical, business and administrative goals of the program. Often performs analysis requiring advanced training and degrees.

Minimum Education: Requires a Bachelor's* degree in related field

32. Principal Functional Analyst

Minimum Experience/General Experience: 10 years of experience in the field or in a related area

Functional Responsibility: Plans, organizes, directs, and conducts consulting survey or training tasks in problem areas. Has technical responsibility for organizing, executing, and coordinating assignments. Keeps abreast of related methodologies / databases, and tools. Anticipates and solves complex problems related to program performance. Often performs analysis requiring advanced training and degrees.

Minimum Education: Requires a Bachelor's* degree in related field

33. Principal Financial Functional Analyst

Minimum Experience/General Experience: 8 years of experience in the field or in a related area

Functional Responsibility: Plans, organizes, directs, and conducts consulting survey or training tasks in problem areas. Has technical responsibility for organizing, executing, and coordinating assignments. Keeps abreast of related methodologies / databases, and tools. Anticipates and solves complex problems related to program performance

Minimum Education: Requires a Bachelor's* degree in related field

34. Principal Subject Matter Expert

Minimum Experience/General Experience: 8 years of experience in the field or in a related area

Functional Responsibility: Provides highest-level functional expertise. Analyzes complex problems, makes recommendations, develops alternative solutions and draft and executes implementation plan. Converses with and provides assistance to highest levels of corporate and Government management.

Minimum Education: Requires a Masters** degree in a related field

35. Program Manager

Minimum Experience/General Experience: 10 years of experience in the field or in a related area

Functional Responsibility: Coordinates and monitors the scheduling, pricing, and technical performance of programs. Ensures adherence to master plans and schedules. Develops solutions to program problems and directs work of incumbents assigned to program from various departments. Ensures projects are completed on time and within budget.

Minimum Education: Requires a Bachelor's* degree in related field

36. Financial Program Manager

Minimum Experience/General Experience: 8 years of experience in the field or in a related area

Functional Responsibility: Coordinates and monitors the scheduling, pricing, and technical performance of programs. Responsibilities also include aiding in the negotiation of contracts and contractual changes and coordinating preparations of proposals, plans, specifications, and financial conditions of contracts. Develops new business and expands product line. Ensures adherence to master plans and schedules. Develops solutions to program problems and directs work of incumbents assigned to program from various departments. Ensures projects are completed on time and within budget.

Minimum Education: Requires a Bachelor's* degree in related field

37. Senior Accountant

Minimum Experience/General Experience: 7 years of experience in the field or in a related area

Functional Responsibility: Performs business and/or financial management tasks to include, financial management activities including audits, financial analysis, and preparation of reconciliations, vouching transactions, and verifying account balances. Consults with Team Leads on strategic analysis, system and process issues, cost, and economic analysis. Conducts analysis of appropriate consulting tools to satisfy program requirements and creates project deliverables. Specific expertise in financial modeling, financial

statement analysis, or budgeting and accounting. Formulates advanced analysis through financial or statistical modeling and provides assessment on alternative analysis.

Minimum Education: Requires a Bachelor's* degree in related field

38. Senior Analyst

Minimum Experience/General Experience: 6 years of experience in the field or in a related area

Functional Responsibility: Leads or performs on analytical, consulting, or assessment processes in support of technical, business and administrative goals of the program. Often performs analysis requiring advanced training and degrees with minimal supervision

Minimum Education: Requires a Bachelor's* degree in related field

39. Senior Documentation Specialist

Minimum Experience/General Experience: 6 years of experience in the field or in a related area

Functional Responsibility: Gathers, analyzes, and composes complex technical information. Conducts research and ensures the use of proper technical terminology. Translates technical information into clear, readable documents to be used by technical and non-technical personnel. Works independently or under minimal supervision. Assists in planning office management functions and supervises clerical staff.

Minimum Education: Requires an Associate's** degree in a related field

40. Senior Financial Analyst

Minimum Experience/General Experience: 6 years of experience in the field or in a related area

Functional Responsibility: Performs business and/or financial management tasks to include, financial management activities including audits, financial analysis, and preparation of reconciliations, vouching transactions, and verifying account balances. Consults with Team Leads on strategic analysis, system and process issues, cost, and economic analysis. Conducts analysis of appropriate consulting tools to satisfy program requirements and creates project deliverables. Specific expertise in financial modeling, financial statement analysis, or budgeting and accounting. Formulates basic diagnoses through financial or statistical modeling, assesses appropriate alternatives. Often performs analysis requiring advanced training and degrees with minimal supervision.

Minimum Education: Requires a Bachelor's* degree in related field

41. Senior Financial Functional Analyst

Minimum Experience/General Experience: 6 years of experience in the field or in a related area

Functional Responsibility: Analyzes user needs to determine functional and cross-functional requirements. Performs functional allocation to identify required tasks and their interrelationships. Identifies resources required for each task. Provides daily supervision and direction to support staff.

Minimum Education: Requires a Bachelor's* degree in related field

42. Senior Functional Analyst

Minimum Experience/General Experience: 6 years of experience in the field or in a related area

Functional Responsibility: Analyzes user needs to determine functional and cross-functional requirements. Performs functional allocation to identify required tasks and their interrelationships. Identifies resources required for each task. Provides daily supervision and direction to support staff.

Minimum Education: Requires a Bachelor's* degree in related field

43. Senior Subject Matter Expert

Minimum Experience/General Experience: 8 years of experience in the field or in a related area

Functional Responsibility: Provides highest-level expertise. Analyzes complex problems, makes recommendations, develops alternative solutions and draft and executes implementation plan. Converses with and provides assistance to highest levels of corporate and Government management.

Minimum Education: Requires a Bachelor's* degree in related field

44. Senior Financial Task Lead

Minimum Experience/General Experience: 6 years of experience in the field or in a related area

Functional Responsibility: Leads or provides program/project management and consulting services including planning, studies, analyses and training. Leads engineering support to management in program initiation, execution and close-out; policy and regulation development; and litigations, claims or other cases. Has demonstrated ability to work independently and supervise teams of engineers.

Minimum Education: Requires a Bachelor's* degree in related field

45. Senior Task Lead

Minimum Experience/General Experience: 6 years of experience in the field or in a related area

Functional Responsibility: Senior leader, experience in project and task management, responsible for ensuring successful task completion within the scheduled timeframe consistent with the established scope of work to include both the technical and business solutions. Organizes, directs, and coordinates the planning and production of all activities associated with assigned tasks.

Minimum Education: Requires a Bachelor's* degree in related field

46. Financial Task Lead

Minimum Experience/General Experience: 4 years of experience in the field or in a related area

Functional Responsibility: Leads or provides program/project management and consulting services including planning, studies, analyses and training. Provides engineering support to management in program initiation, execution and close-out; policy and regulation development; and litigations, claims or other cases. Has demonstrated ability to work under minimal supervision. Supervises and reviews the work of more junior engineers.

Minimum Education: Requires a Bachelor's* degree in related field

47. Task Lead

Minimum Experience/General Experience: 6 years of experience in the field or in a related area

Functional Responsibility: Experienced in task management, responsible for ensuring successful task completion within the scheduled timeframe consistent with the established scope of work to include both the technical and business solutions. Organizes, directs, and coordinates the planning and production of all activities associated with assigned tasks.

Minimum Education: Requires a Bachelor's* degree in related field

48. Senior Technical Specialist

Minimum Experience/General Experience: Nine years of experience

Functional Responsibility: Designs and develops complex solutions for clients using specific technical expertise. Work includes application development, infrastructure planning, and system integration activities. Focuses on the delivery of engagement results to the client; may require involvement in several engagements simultaneously and the coordination of other consultants involved in a specific project phase.

Minimum Education: Bachelor's Degree

49. IT Consultant VI

Minimum Experience/General Experience: Eight years of experience

Functional Responsibility: Deploys technologies such as Information and Web systems for clients. Work includes application development, infrastructure planning, and system integration activities. Plans the activities and resource requirements of assigned phases of an engagement(s) which impact a segment of the client's business; focuses on the delivery of engagement results to the client; may require involvement in several engagements simultaneously and the coordination of other consultants involved in a specific project phase.

Minimum Education: Bachelor's Degree

50. IT Consultant V

Minimum Experience/General Experience: Six years of experience

Functional Responsibility: Deploys data, RPA, and business technology platforms technologies on premise or in the Cloud. Work includes application development, infrastructure planning, and system integration activities. Plans the activities and resource requirements of assigned phases of an engagement(s) which impact a segment of the client's business; focuses on the delivery of engagement results to the client; may require involvement in several engagements simultaneously and the coordination of other consultants involved in a specific project phase.

Minimum Education: Bachelor's Degree

51. IT Consultant IV

Minimum Experience/General Experience: Four years of experience

Functional Responsibility: Designs, codes and debugs programs on standard systems as well as the practical application of business system analysis. Contributes to the functional and technical specifications for development of a discrete project deliverable of moderate complexity. Involved with several phases of the technical systems integration (coding, testing, & documenting).

Minimum Education: Bachelor's Degree

52. IT Consultant III

Minimum Experience/General Experience: Three years of experience

Functional Responsibility: Designs, codes and debugs programs on standard systems as well as the practical application of business system analysis. Contributes to the functional and technical specifications for development of a discrete project deliverable of moderate complexity. Involved with several phases of the technical systems integration (coding, testing, & documenting) under the supervision of more senior personnel. May work independently on less complex tasks.

Minimum Education: Bachelor's Degree

53. IT Consultant II

Minimum Experience/General Experience: Two years of experience

Functional Responsibility: Designs, codes and debugs programs on standard systems as well as the practical application of business system analysis. Contributes to the functional and technical specifications for development of a discrete project deliverable of moderate complexity. Involved with several phases of the technical systems integration (coding, testing, & documenting).

Minimum Education: Bachelor's Degree

54. IT Consultant I

Minimum Experience/General Experience: Zero years of experience

Functional Responsibility: Works on client engagements in a supporting capacity (e.g. research, data collection, analysis, preparation of system (documentation)). Responsible for defined components or specific deliverables of an engagement. Gathers information related to specific project assignments. Executes project assignments to support overall objectives of the engagement project plan; analyzes and resolves technical problems on standard systems or selected platforms. Completes all assigned engagement tasks within defined parameters; identifies roadblocks, problems or client issues which may impact the quality of the engagement product; ensures that all engagement documentation is kept in accordance with Guident guidelines. Plans the activities and resource requirement of own portion of an engagement; focuses on the delivery of short-term results to the client; ensures that personal workflow is aligned with the engagement timetables. Performs assignments in support of the organization's overall revenue objectives, participates in the preparation of proposals and sales presentations; complies with requirements to project and maximize client hours. May participate in the resolution of situational issues/problems with existing clients; cultivates the client peer relationships; seeks opportunities to identify possible add-on or new projects.

Minimum Education: Completed or in a path to complete a Bachelor's Degree

55. Data Analyst / Architect IV

Minimum Experience/General Experience: Four years of experience

Functional Responsibility: Works on client engagements designing and maintaining data systems and databases; this includes fixing coding errors and other data-related problems. Mines data from primary and secondary sources, then reorganizing said data in a format that can be easily read by either human or machine. Collaborating with programmers, engineers, and organizational leaders to identify opportunities for process improvements, recommend system modifications, and develop policies for data governance. Creates appropriate documentation that allows stakeholders to understand the steps of the data analysis process and duplicate or replicate the analysis if necessary.

Minimum Education: Bachelor's Degree

56. Project Manager

Minimum Experience/General Experience: Five years of experience

Functional Responsibility: Monitors project performance against engagement milestones; manages client expectations; coordinates resources and processes to achieve engagement workplan; recommends changes to the engagement staff over the life of the project; manages project budgets and prepares client billings as appropriate; ensures all project documentation is maintained in accordance with consulting standards; serves as the primary interface for the client throughout the project.

Minimum Education: Bachelor's Degree

57. Training Specialist

Minimum Experience/General Experience: Four years of relevant experience

Functional Responsibility: Provides end-user training on multiple customer specific applications. Develops and updates courseware to parallel modifications in system functionality. Creates and maintains a course resource library of training materials. Works with departmental management and personnel to develop individual training programs.

Minimum Education: Bachelors Degree

58. Support Analyst

Minimum Experience/General Experience: Two years of experience

Functional Responsibility: Assist in monitoring and responding to system issues which arise during testing or after client implementation. Analyzes complex system problems, measures variations from expected values and formulates diagnosis of problem and proposed corrective action. Works with senior consultants and engineers to resolve client issues.

Minimum Education: Associates Degree

59. Cloud Program Manager

Minimum Experience/General Experience: Eight years of experience

Functional Responsibility: Plans, organizes, and controls the overall activities of the contract and Task Orders (TOs) involving cloud technologies. In addition, the Cloud Program Manager directs and provides expertise for all phases of cloud technology programs and projects from inception through completion across all Functional Areas. The Cloud Program Manager serves as primary client interface; confers with management on strategic issues; maximizes efficiency in achieving contract and Task Order cost, schedule, and technical quality parameters; performs and meets contract administrative requirements; and identifies and ensures the effectiveness of any corrective action resolution. Responsible for formulating and enforcing work standards, assigning contractor schedules, reviewing work discrepancies, supervising contract personnel, and communicating policies, purposes, and goals of an organization to subordinates. May also be responsible for serving as TO Project Manager for one or more TOs.

Minimum Education: Bachelor's Degree

60. Cloud Project Manager

Minimum Experience/General Experience: Five years of experience

Functional Responsibility: Plans, organizes, and controls the activities of the contract and Task Orders (TOs) involving cloud technologies. In addition, the Cloud Project Manager directs and provides expertise for all phases of cloud technology programs and projects from inception through completion. The Cloud Project Manager serves as primary client interface; confers with management on strategic issues; maximizes efficiency in achieving contract and Task Order cost, schedule, and technical quality parameters; performs and meets contract administrative requirements; and identifies and ensures the effectiveness of any corrective action resolution. Responsible for formulating and enforcing work standards, assigning contractor schedules, reviewing work discrepancies, supervising contract personnel, and communicating policies, purposes, and goals of an organization to subordinates. May also be responsible for serving as TO Project Manager for one or more TOs.

Minimum Education: Bachelor's Degree

61. Cloud Architect I

Minimum Experience/General Experience: Four years of experience

Functional Responsibility: Applies knowledge and expertise designing, deploying, and supporting systems in cloud environments to provide oversight and management of system administrators, system engineers, developers, or other technical staff. Designs IT solutions involving cloud technologies and cloud-based environments. Develops and maintains project documentation. Coordinates project related procurements, develops project schedules, and manages project and contract resources. Responsible for project deliverables. Provides third-level support for network related issues.

Minimum Education: Bachelor's Degree

62. Cloud Architect II

Minimum Experience/General Experience: Six years of experience

Functional Responsibility: Applies knowledge and expertise designing, deploying, and supporting systems in cloud environments to provide oversight and management of system administrators, system engineers, developers, or other technical staff. Designs IT solutions involving cloud technologies and cloud-based environments. Develops and maintains project documentation. Coordinates project related procurements, develops project schedules, and manages project and contract resources. Responsible for project deliverables. Provides third-level support for network related issues.

Minimum Education: Bachelor's Degree

63. Cloud Architect III

Minimum Experience/General Experience: Eight years of experience

Functional Responsibility: Applies knowledge and expertise designing, deploying, and supporting systems in cloud environments to provide oversight and management of system administrators, system engineers, developers, or other technical staff. Designs IT solutions involving cloud technologies and cloud-based environments. Develops and maintains project documentation. Coordinates project related procurements, develops project schedules, and manages project and contract resources. Responsible for project deliverables. Provides third-level support for network related issues.

Minimum Education: Bachelor's Degree

64. Cloud Engineer I

Minimum Experience/General Experience: Four years of experience

Functional Responsibility: Applies knowledge and expertise designing, deploying, and supporting systems in cloud environments across multiple disciplines including systems engineering, security engineering, software engineering, database administration, database development, and network engineering. Designs IT solutions involving cloud technologies and cloud-based environments. Provides cloud services expertise, including open-source technology, software development, system engineering, scripting languages and multiple cloud provider environments. May support designing, developing, and deploying Web services in the cloud. Supports and provides guidance for implementation of APIs, orchestration, automation, DevOps, and databases. Develops and maintains project documentation. Responsible for project deliverables.

Minimum Education: Bachelor's Degree

65. Cloud Engineer II

Minimum Experience/General Experience: Six years of experience

Functional Responsibility: Applies knowledge and expertise designing, deploying, and supporting systems in cloud environments across multiple disciplines including systems engineering, security engineering, software engineering, database administration, database development, and network engineering. Designs IT solutions involving cloud technologies and cloud-based environments. Provides cloud services expertise, including open-source technology, software development, system engineering, scripting languages, and multiple cloud provider environments. May support designing, developing, and deploying Web services in the cloud. Supports and provides guidance for implementation of APIs, orchestration, automation, DevOps, and databases. Develops and maintains project documentation. Responsible for project deliverables. May supervise and provide technical direction to one or more subordinates.

Minimum Education: Bachelor's Degree

66. Cloud Engineer III

Minimum Experience/General Experience: Eight years of experience

Functional Responsibility: Applies knowledge and expertise designing, deploying, and supporting systems in cloud environments across multiple disciplines including systems engineering, security engineering, software engineering, database administration, database development, and network engineering. Designs IT solutions involving cloud technologies and cloud-based environments. Provides cloud services expertise, including

open-source technology, software development, system engineering, scripting languages, and multiple cloud provider environments. May support designing, developing, and deploying Web services in the cloud. Supports and provides guidance for implementation of APIs, orchestration, automation, DevOps, and databases. Develops and maintains project documentation. Responsible for project deliverables. May supervise and provide technical direction to one or more subordinates.

Minimum Education: Bachelor's Degree

67. Cloud Engineer IV

Minimum Experience/General Experience: Ten years of experience

Functional Responsibility: Ensure a seamless integration between on-premises infrastructure operations and optimal, efficient, and secure consolidated operations for cloud services. Develop and implement a role-based access control strategy integrated with on-premises Active Directory services. Manage Cloud providers' applications, infrastructure, and systems. Develop, implement, and enforce standard procedures to provision and manage Cloud-based network, storage, and infrastructure constructs; standard procedures to provision and manage virtual assets, services, and databases. Ensure resilience, sizing and capacity requirements are met; monitors SLAs and burn rates.

Minimum Education: Master's Degree

68. Cloud Consultant I

Minimum Experience/General Experience: Zero years of experience

Functional Responsibility: Performs analysis, research, documentation, and user support for projects involving cloud technologies and in support of business processes and supporting systems deployed in or supporting cloud environments. Contributes to deliverables and performance metrics where applicable. Analyzes stakeholder requirements as well as applicable industry, agency, and Federal guidelines and requirements. Develops documentation and work products which may include systems scope statements, business process models, business process descriptions, workflow diagrams, functional and non-functional requirements, program performance documentation, end user documentation, testing documentation, training documentation, and other internal work products and deliverable documentation. May support governance bodies (e.g., Change Management and Configuration Control Boards) in analyzing and formulating proposed changes, analyzing the impact of proposed changes, and providing overall support for the governance process. Works under the supervision of a team lead or manager.

Minimum Education: Associates Degree

69. Cloud Consultant II

Minimum Experience/General Experience: Two years of experience

Functional Responsibility: Performs analysis, research, documentation, and user support for projects involving cloud technologies and in support of business processes and supporting systems deployed in or supporting cloud environments. Contributes to deliverables and performance metrics where applicable. Analyzes stakeholder requirements as well as applicable industry, agency, and Federal guidelines and requirements. Develops documentation and work products which may include systems scope statements, business process models, business process descriptions, workflow diagrams, functional and non-functional requirements, program performance documentation, end user documentation, testing documentation, training documentation, and other internal work products and deliverable documentation. May support governance bodies (e.g., Change Management and Configuration Control Boards) in analyzing and formulating proposed changes, analyzing the impact of proposed changes, and providing overall support and advisory services for the governance process. Provides consultation on complex IT projects, helping translate functional/business needs into IT requirements while considering the business implications of the application of technology to the current and future IT environments, particularly the impact of implementing cloud-based technologies. Provides liaison support between IT and the functional stakeholders. May supervise and provide technical direction to one or more subordinates.

Minimum Education: Associates Degree

70. Cloud Consultant III

Minimum Experience/General Experience: Four years of experience

Functional Responsibility: Performs analysis, research, documentation, and user support for projects involving cloud technologies and in support of business processes and supporting systems deployed in or supporting cloud environments. Contributes to deliverables and performance metrics where applicable. Analyzes stakeholder requirements as well as applicable industry, agency, and Federal guidelines and requirements. Develops documentation and work products which may include systems scope statements, business process models, business process descriptions, workflow diagrams, functional and non-functional requirements, program performance documentation, end user documentation, testing documentation, training documentation, and other internal work products and deliverable documentation. May support governance bodies (e.g., Change Management and Configuration Control Boards) in analyzing and formulating proposed changes, analyzing the impact of proposed changes, and providing overall support and advisory services for the governance process. Provides consultation on complex IT projects, helping translate functional/business needs into IT requirements while considering the business implications of the application of technology to the current and future IT environments, particularly the impact of implementing cloud-based technologies. Provides liaison support between IT and the functional stakeholders. May supervise and provide technical direction to one or more subordinates or manage a team.

Minimum Education: Bachelor's Degree

71. Cloud Consultant IV

Minimum Experience/General Experience: Six years of experience

Functional Responsibility: Performs analysis, research, documentation, and user support for projects involving cloud technologies and in support of business processes and supporting systems deployed in or supporting cloud environments. Contributes to deliverables and performance metrics where applicable. Analyzes stakeholder requirements as well as applicable industry, agency, and Federal guidelines and requirements. Develops documentation and work products which may include systems scope statements, business process models, business process descriptions, workflow diagrams, functional and non-functional requirements, program performance documentation, end user documentation, testing documentation, training documentation, and other internal work products and deliverable documentation. May support governance bodies (e.g., Change Management and Configuration Control Boards) in analyzing and formulating proposed changes, analyzing the impact of proposed changes, and providing overall support and advisory services for the governance process. Provides consultation on complex IT projects, helping translate functional/business needs into IT requirements while considering the business implications of the application of technology to the current and future IT environments, particularly the impact of implementing cloud-based technologies. Provides liaison support between IT and the functional stakeholders. May supervise and provide technical direction to one or more subordinates or manage a team.

Minimum Education: Bachelor's Degree

72. Cloud Program Database Specialist I

Minimum Experience/General Experience: Two years of experience

Functional Responsibility: Assists in design, maintenance, and administration of databases in an on-prem or cloud environment. Applies knowledge and experience with database technologies, development methodologies, and front-end (e.g., COGNOS) and back-end programming languages (e.g., SQL). May develop and maintain data models and data dictionaries. Performs database programming and supports systems design. Develops processes and scripts to support extraction, transformation, and loading (ETL) of data. Complies with database standards and procedures. May support database backup and recovery tasks. Assists and provides guidance to users on accessing various databases. May support Quality Control (QC) and auditing of databases to ensure accuracy and appropriate use of data. Generally, works under supervision of a team lead or manager.

Minimum Education: Bachelor's Degree

73. Cloud Program Database Specialist II

Minimum Experience/General Experience: Four years of experience

Functional Responsibility: Designs, maintains, and administers databases in an on-prem or cloud environment. Applies knowledge and experience with database technologies, development methodologies, and front-end (e.g., COGNOS) and back-end programming languages (e.g., SQL). May develop and maintain data models and data dictionaries. Performs database programming and supports systems design. Develops processes and scripts to support extraction, transformation, and loading (ETL) of data. Complies with database standards and procedures. Assists and provides guidance to users on accessing various databases. Supports QC and auditing of databases to ensure accuracy and appropriate use of data. May design, implement, and maintains complex databases, with support for database environment and scripts, access methods, access time, device allocation, validation checks, organization, protection and security, documentation, and statistical methods. Supports planning and projection for long-range requirements for database administration and design in conjunction with other managers in the information systems function. May devise and implement overall strategies for data backup and recovery, data replication, and disaster recovery. Provides expertise for file design and storage, and integration of systems through database design. May supervise and provide technical direction to one or more subordinates.

Minimum Education: Bachelor's Degree

74. Cloud Program Database Specialist III

Minimum Experience/General Experience: Six years of experience

Functional Responsibility: Provides senior-level support and leadership for designs, maintenance, and administration of databases in an on-prem or cloud environment. Applies knowledge and experience with database technologies, development methodologies, and front-end (e.g., COGNOS) and back-end programming languages (e.g., SQL). May develop and maintain data models and data dictionaries. Performs database programming and supports systems design. Devises overall strategies for and develops processes and scripts to support extraction, transformation, and loading (ETL) of data. Complies with database standards and procedures. Assists and provides guidance to users on accessing various databases. Supports QC and auditing of databases to ensure accuracy and appropriate use of data. Designs, implements, and maintains complex databases, with support for database environment and scripts, access methods, access time, device allocation, validation checks, organization, protection and security, documentation, and statistical methods. Supports planning and projection for long-range requirements for database administration and design in conjunction with other managers in the information systems function. May devise and implement overall strategies for data backup and recovery, data replication, and disaster recovery. Provides expertise for file design and storage, and integration of systems through database design. May supervise and provide technical direction to one or more subordinates or manage a team.

Minimum Education: Bachelor's Degree

75. Cloud Program Software Developer I

Minimum Experience/General Experience: One year of experience

Functional Responsibility: Works under supervision to assist in developing and modifying software applications deployed in or supporting cloud environments. Assists with the design, coding, benchmark testing, debugging, and documentation of cloud-based applications. Assists in configuring and customizing Commercial-Off-The-Shelf (COTS) applications that are cloud-based or support cloud environments. Assists in maintaining program libraries and technical manuals.

Minimum Education: Bachelor's Degree

76. Cloud Program Software Developer II

Minimum Experience/General Experience: Three years of experience

Functional Responsibility: Works from specifications to assist in developing and modifying software applications deployed in or supporting cloud environments. Assists with design, coding, benchmark testing, debugging, and documentation of cloud-based applications. Supports the configuration and customization of Commercial-Off-The-Shelf (COTS) applications that are cloud-based or support cloud environments. Assists in the resolution of quality-related issues. May also create test data for cloud-based applications.

Minimum Education: Bachelor's Degree

77. Cloud Program Software Developer III

Minimum Experience/General Experience: Five years of experience

Functional Responsibility: Works from specifications to assist in developing and modifying software applications deployed in or supporting cloud environments. Responsible for design, coding, benchmark testing, debugging, and documentation of complex, cloud-based applications. Configures and customizes Commercial-Off-The-Shelf (COTS) applications that are cloud-based or support cloud environments. Maintains program libraries and technical manuals. Coordinates with the QA and Program Managers to support the resolution of quality-related issues. May also create test data for cloud-based applications. May supervise and provide technical direction to one or more subordinates or manage a team.

Minimum Education: Bachelor's Degree

78. Cloud Program Software Developer IV

Minimum Experience/General Experience: Seven years of experience

Functional Responsibility: Works from specifications to lead the development and modification of software applications deployed in or supporting cloud environments. Leads the design, coding, benchmark testing, debugging, and documentation of complex, cloud-based applications. Configures and customizes Commercial-Off-The-Shelf (COTS) applications that are cloud-based or support cloud environments. Leads the maintenance of program libraries and technical manuals. Coordinates with the QA and Program Managers and leads the resolution of quality-related issues. May also create test data for cloud-based applications. May supervise and provide technical direction to one or more subordinates or manage a team.

Minimum Education: Bachelor's Degree

79. Cloud Program Subject Matter Expert I

Minimum Experience/General Experience: Four years of experience

Functional Responsibility: Serves as subject matter expert, possessing knowledge of a particular area such as business, computer science, engineering, mathematics, or various sciences in support of programs involving cloud technologies. Provides technical knowledge and support of specialized applications and operational environments, and functional systems analysis, design, integration, implementation, and documentation advice on complex problems requiring extensive knowledge of the subject matter. Supports effective implementation and deployment of cloud technologies and systems in a cloud environment. May supervise and provide technical direction to one or more subordinates.

Minimum Education: Bachelor's Degree

80. Cloud Program Subject Matter Expert II

Minimum Experience/General Experience: Six years of experience

Functional Responsibility: Serves as subject matter expert, possessing knowledge of a particular area such as business, computer science, engineering, mathematics, or various sciences in support of programs involving cloud technologies and systems. Provides technical knowledge and support of highly specialized applications and operational environments, and functional systems analysis, design, integration, implementation, and documentation advice on exceptionally complex problems requiring extensive knowledge of the subject matter. Ensures effective implementation and deployment of cloud technologies and systems in a cloud environment. Applies principles, methods, advanced mathematical principles, and knowledge of the technical and functional

area of capability to specific task order requirements. Addresses exceptionally difficult and narrowly defined technical problems in engineering and other scientific applications to develop automated solutions. May supervise and provide technical direction to one or more subordinates or manage a team.

Minimum Education: Bachelor's Degree

81. Cloud Program Subject Matter Expert III

Minimum Experience/General Experience: Eight years of experience

Functional Responsibility: Serves as subject matter expert, possessing knowledge of a particular area such as business, computer science, engineering, mathematics, or various sciences in support of programs involving cloud technologies and systems. Provides technical knowledge and support of highly specialized applications and operational environments, and functional systems analysis, design, integration, implementation, and documentation advice on exceptionally complex problems requiring extensive knowledge of the subject matter. Ensures effective implementation and deployment of cloud technologies and systems in a cloud environment. Applies principles, methods, advanced mathematical principles, and knowledge of the technical and functional area of capability to specific task order requirements. Addresses exceptionally difficult and narrowly defined technical problems in engineering and other scientific applications to develop automated solutions. May supervise and provide technical direction to one or more subordinates or manage a team.

Minimum Education: Bachelor's Degree

82. Cloud Program Subject Matter Expert IV

Minimum Experience/General Experience: Ten years of experience

Functional Responsibility: Serves as subject matter expert, possessing deep knowledge of a particular area such as business, computer science, engineering, mathematics, or various sciences in support of complex cloud technology programs. Provides technical knowledge and support of highly specialized applications and operational environments, and functional systems analysis, design, integration, implementation, and documentation for exceptionally complex problems requiring extensive knowledge of the subject matter. Ensures effective implementation and deployment of cloud technologies and complex enterprise systems in a cloud environment. Applies principles, methods, advanced mathematical principles, and extensive knowledge of the technical and functional area to specific task order requirements. Addresses exceptionally difficult and narrowly defined technical problems in engineering and other scientific applications to develop optimized, automated solutions. Typically supervises and provides technical direction to multiple subordinates and manages one or more teams.

Minimum Education: Bachelor's Degree

83. Cloud Program System Administrator I

Minimum Experience/General Experience: One year of experience

Functional Responsibility: Provides system administration support for wide variety of IT related systems and networks within a cloud environment, including high volume/high availability systems. Maintains overall system efficiency and operation by conducting routine system administration tasks, including monitoring, and performing preventative maintenance on supported systems and logging system support in system admin logs. Responsible for installation of software as well as applying required patches and upgrades. Applies knowledge and expertise in debugging protocols and processes within a cloud environment to troubleshoot problems and issues identified by customers and implement corrective actions quickly. May provide user account administration support. Generally, works under supervision of a team lead or manager.

Minimum Education: Bachelor's Degree

84. Cloud Program System Administrator II

Minimum Experience/General Experience: Three years of experience

Functional Responsibility: Provides system administration support for wide variety of IT related systems and

networks within a cloud environment, including high volume/high availability systems. Maintains overall system efficiency and operation by conducting routine system administration tasks, including monitoring, and performing preventative maintenance on supported systems and logging system support in system admin logs. Responsible for installation of software as well as applying required patches and upgrades. Applies knowledge and expertise in debugging protocols and processes within a cloud environment to troubleshoot problems and issues identified by customers and implement corrective actions quickly. May provide user account administration support. May supervise and provide technical direction to one or more subordinates.

Minimum Education: Bachelor's Degree

85. Cloud Program System Administrator III

Minimum Experience/General Experience: Five years of experience

Functional Responsibility: Provides system administration support for wide variety of IT related systems and networks within a cloud environment, including high volume/high availability systems. Maintains overall system efficiency and operation by conducting routine system administration tasks, including monitoring, and performing preventative maintenance on supported systems and logging system support in system admin logs. Responsible for installation of software as well as applying required patches and upgrades. Applies knowledge and expertise in debugging protocols and processes within a cloud environment to troubleshoot problems and issues identified by customers and implement corrective actions quickly. May provide user account administration support. May supervise and provide technical direction to one or more subordinates.

Minimum Education: Bachelor's Degree

86. Cloud Program Test Specialist I

Minimum Experience/General Experience: One year of experience

Functional Responsibility: Assists with overall test tools and strategies for projects involving cloud technologies and deploying or supporting systems in a cloud environment. Executes test and evaluation procedures to ensure system requirements are met. Develops, maintains, and upgrades manual and, where applicable, automated test scripts. Develops reports for test results and overall test status. Participates in risk management activities with emphasis on analysis of user requirements for testability, test design, test tools, and test environments. May provide assistance with Government acceptance testing. May support development and configuration of test environments, test tools, and test databases. Generally, works under supervision of a team lead or manager.

Minimum Education: Associates Degree

87. Cloud Program Test Specialist II

Minimum Experience/General Experience: Three years of experience

Functional Responsibility: Evaluates, recommends, and implements overall test tools and strategies for projects involving cloud technologies and deploying or supporting systems in a cloud environment. Develops and executes test and evaluation procedures to ensure system requirements are met. Develops, maintains, and upgrades manual and, where applicable, automated test scripts. Develops and reviews reports for test results and overall test status. Participates in risk management activities with emphasis on analysis of user requirements for testability, test design, test tools, and test environments. May provide assistance with Government acceptance testing. May support selection of tools and the development and configuration of test environments, test tools, and test databases. May supervise and provide technical direction to one or more subordinates.

Minimum Education: Bachelor's Degree

88. Cloud Program Test Specialist III

Minimum Experience/General Experience: Five years of experience

Functional Responsibility: Evaluates, recommends, and implements overall test tools and strategies for

projects involving cloud technologies and deploying or supporting systems in a cloud environment. Develops and executes test and evaluation procedures to ensure system requirements are met. Develops, maintains, and upgrades manual and, where applicable, automated test scripts. Develops and reviews reports for test results and overall test status. Participates in risk management activities with emphasis on analysis of user requirements for testability, test design, test tools, and test environments. May provide assistance with Government acceptance testing. May support selection of tools and the development and configuration of test environments, test tools, and test databases. May supervise and provide technical direction to one or more subordinates or manage a team.

Minimum Education: Bachelor's Degree

89. Cloud Project Control Specialist

Minimum Experience/General Experience: Two years of experience

Functional Responsibility: Tracks budgeting, manpower, and resource planning, and financial reporting in support of IT projects involving cloud technologies. Performs complex evaluations of existing procedures, processes, techniques, models, and systems related to management problems or contractual issues. Develops work breakdown structures (WBS), prepares charts, tables, graphs, and diagrams to assist in analyzing problems. May support cost estimation and tracking of licenses for products and managed services in cloud environments.

Minimum Education: Associates Degree

90. Financial Management Solution Program Manager

Minimum Experience/General Experience: 8 years

Functional Responsibility: Plans, organizes, and controls the overall activities of the contract and Task Orders (TOs) involving financial management technologies. In addition, directs and provides expertise for all phases of financial management technology programs and projects from inception through completion across all Functional Areas, and identifies and ensures the effectiveness of corrective actions. Serves as primary client point of contact; confers with management on strategic issues; maximizes efficiency in achieving contract and TO cost, schedule, and technical quality requirements; performs contract administration and meets contract administrative requirements. Responsible for formulating and enforcing work standards, assigning contractor schedules, reviewing work discrepancies, supervising contract personnel, and communicating organizational policies, purposes, and goals to subordinates. May serve as the TO Project Manager for one or more TOs.

Minimum Education: Bachelor's Degree

91. Financial Management Solution Project Manager

Minimum Experience/General Experience: 5 years

Functional Responsibility: Plans, organizes, and controls the activities of the contract and Task Orders (TOs) involving financial management technologies. In addition, directs and provides expertise for all phases of financial technology implementation programs and projects from inception through completion, and identifies and ensures the effectiveness of corrective actions. Serves as primary client point of contact; confers with management on strategic issues; maximizes efficiency in achieving contract and Task Order cost, schedule, and technical quality requirements; performs contract administration and meets contract administrative requirements. Responsible for formulating and enforcing work standards, assigning contractor schedules, reviewing work discrepancies, supervising contract personnel, and communicating organizational policies, purposes, and goals to subordinates. May also serve as TO Project Manager for one or more TOs.

Minimum Education: Bachelor's Degree

92. Financial Management Solution Architect I

Minimum Experience/General Experience: 4 years

Functional Responsibility: Applies knowledge and expertise designing, deploying, and supporting the modernization of financial management solutions and systems to provide oversight and management of system administrators, system engineers, developers, and other technical staff. Designs Information Technology (IT) solutions involving Financial Management Solutions and cloud-based environments. Develops and maintains project documentation. Coordinates project related procurements, develops project schedules, and manages project and contract resources. Responsible for project deliverables.

Minimum Education: Bachelor's Degree

93. Financial Management Solution Architect II

Minimum Experience/General Experience: 6 years

Functional Responsibility: Applies knowledge and expertise designing, deploying, and supporting the modernization of financial management solutions and systems to provide oversight and management of system administrators, system engineers, developers, and other technical staff. Designs Information Technology (IT) solutions involving Financial Management Solutions and cloud-based environments. Develops and maintains project documentation. Coordinates project related procurements, develops project schedules, and manages project and contract resources. Responsible for project deliverables.

Minimum Education: Bachelor's Degree

94. Financial Management Solution Architect III

Minimum Experience/General Experience: 8 years

Functional Responsibility: Applies knowledge and expertise designing, deploying, and supporting the modernization of financial management solutions and systems to provide oversight and management of system administrators, system engineers, developers, and other technical staff. Designs Information Technology (IT) solutions involving Financial Management Solutions and cloud-based environments. Develops and maintains project documentation. Coordinates project related procurements, develops project schedules, and manages project and contract resources. Responsible for project deliverables. May supervise and provide technical direction to subordinates or manage a team.

Minimum Education: Bachelor's Degree

95. Financial Management Solution Consultant I

Minimum Experience/General Experience: 0 years

Functional Responsibility: Performs analysis, research, documentation, and user support for projects involving financial management solution technologies and in support of business processes and modernization of financial management systems. Contributes to deliverables and performance metrics. Analyzes stakeholder requirements as well as applicable industry, agency, and Federal guidelines and requirements. Develops documentation and work products which may include systems scope statements, business process models, business process descriptions, workflow diagrams, functional and non-functional requirements, program performance documentation, end user documentation, testing documentation, training documentation, and other internal work products and deliverable documentation. Supports governance bodies (e.g., Change Management and Configuration Control Boards) in analyzing and formulating proposed changes, analyzing the impact of proposed changes, and providing overall support for the governance process. Works under the supervision of a team lead or manager.

Minimum Education: Associate's Degree

96. Financial Management Solution Consultant II

Minimum Experience/General Experience: 2 years

Functional Responsibility: Performs analysis, research, documentation, and user support for projects involving financial management solution technologies and in support of business processes and modernization of financial management systems. Contributes to deliverables and performance metrics.

Analyzes stakeholder requirements as well as applicable industry, agency, and Federal guidelines and requirements. Develops documentation and work products which may include systems scope statements, business process models, business process descriptions, workflow diagrams, functional and non-functional requirements, program performance documentation, end user documentation, testing documentation, training documentation, and other internal work products and deliverable documentation. Supports governance bodies (e.g., Change Management and Configuration Control Boards) in analyzing and formulating proposed changes, analyzing the impact of proposed changes, and providing overall support and advisory services for the governance process. Provides consultation on complex IT projects, helping translate functional and business needs into IT requirements while considering the business implications of the application of technology to the current and future IT environments, particularly the impact of implementing financial management solution technologies. Provides liaison support between IT and the functional stakeholders.

Minimum Education: Associate's Degree

97. Financial Management Solution Consultant III

Minimum Experience/General Experience: 4 years

Functional Responsibility: Performs analysis, research, documentation, and user support for projects involving financial management solution technologies and in support of business processes and modernization of financial management systems. Contributes to deliverables and performance metrics. Analyzes stakeholder requirements as well as applicable industry, agency, and Federal guidelines and requirements. Develops documentation and work products which may include systems scope statements, business process models, business process descriptions, workflow diagrams, functional and non-functional requirements, program performance documentation, end user documentation, testing documentation, training documentation, and other internal work products and deliverable documentation. Supports governance bodies (e.g., Change Management and Configuration Control Boards) in analyzing and formulating proposed changes, analyzing the impact of proposed changes, and providing overall support and advisory services for the governance process. Provides consultation on complex IT projects, helping translate functional and business needs into IT requirements while considering the business implications of the application of technology to the current and future IT environments, particularly the impact of implementing financial management solution technologies. Provides liaison support between IT and the functional stakeholders. May supervise and provide technical direction to subordinates or manage a team.

Minimum Education: Bachelor's Degree

98. Financial Management Solution Consultant IV

Minimum Experience/General Experience: 6 years

Functional Responsibility: Performs analysis, research, documentation, and user support for projects involving financial management solution technologies and in support of business processes and modernization of financial management systems. Contributes to deliverables and performance metrics. Analyzes stakeholder requirements as well as applicable industry, agency, and Federal guidelines and requirements. Develops documentation and work products which may include systems scope statements, business process models, business process descriptions, workflow diagrams, functional and non-functional requirements, program performance documentation, end user documentation, testing documentation, training documentation, and other internal work products and deliverable documentation. Supports governance bodies (e.g., Change Management and Configuration Control Boards) in analyzing and formulating proposed changes, analyzing the impact of proposed changes, and providing overall support and advisory services for the governance process. Provides consultation on complex IT projects, helping translate functional and business needs into IT requirements while considering the business implications of the application of technology to the current and future IT environments, particularly the impact of implementing financial management solution technologies. Provides liaison support between IT and the functional stakeholders. May supervise and provide technical direction to subordinates or manage a team.

Minimum Education: Bachelor's Degree

99. Financial Management Solution System Administrator I

Minimum Experience/General Experience: 1 year

Functional Responsibility: Provides system administration support for wide variety of IT related systems and networks within a financial management environment, including high volume and high availability systems. Maintains overall system efficiency and operation by conducting routine system administration tasks, including monitoring, and performing preventative maintenance on supported systems and logging system support in system admin logs. Responsible for installation of software and applying required patches and upgrades. Applies knowledge and expertise in debugging protocols and processes within a financial management environment to troubleshoot problems and issues identified by clients and quickly implements corrective actions. Provides user account administration support. Generally, works under supervision of a team lead or manager.

Minimum Education: Bachelor's Degree

100. Financial Management Solution System Administrator II

Minimum Experience/General Experience: 3 years

Functional Responsibility: Provides system administration support for wide variety of IT related systems and networks within a financial management environment, including high volume and high availability systems. Maintains overall system efficiency and operation by conducting routine system administration tasks, including monitoring, and performing preventative maintenance on supported systems and logging system support in system admin logs. Responsible for installation of software and applying required patches and upgrades. Applies knowledge and expertise in debugging protocols and processes within a financial management environment to troubleshoot problems and issues identified by clients and quickly implements corrective actions. Provides user account administration support. May supervise and provide technical direction to subordinates.

Minimum Education: Bachelor's Degree

101. Financial Management Solution System Administrator III

Minimum Experience/General Experience: 5 years

Functional Responsibility: Provides system administration support for wide variety of IT related systems and networks within a financial management environment, including high volume and high availability systems. Maintains overall system efficiency and operation by conducting routine system administration tasks, including monitoring, performing preventative maintenance on supported systems, and logging system support in system admin logs. Responsible for installation of software and applying required patches and upgrades. Applies knowledge and expertise in debugging protocols and processes within a financial management environment to troubleshoot problems and issues identified by clients and implements corrective actions quickly. Provides user account administration support. May supervise and provide technical direction to subordinates or manage a team.

Minimum Education: Bachelor's Degree

102. Financial Management Solution Program Subject Matter Expert I

Minimum Experience/General Experience: 4 years

Functional Responsibility: Serves as a subject matter expert, possessing knowledge of a particular area such as business, computer science, engineering, mathematics, or various sciences in support of programs involving financial management technologies. Provides technical knowledge and support of specialized applications and operational environments; and functional systems analysis, design, integration, implementation, and documentation advice on complex problems requiring extensive knowledge of the subject matter. Supports effective implementation and deployment of financial management technologies and systems in a cloud environment. May supervise and provide technical direction to subordinates.

Minimum Education: Bachelor's Degree

103. Financial Management Solution Program Subject Matter Expert II

Minimum Experience/General Experience: 6 years

Functional Responsibility: Serves as subject matter expert, possessing knowledge of a particular area such as business, computer science, engineering, mathematics, or various sciences in support of programs involving financial management solution technologies and systems. Provides technical knowledge and support of highly specialized applications and operational environments, and functional systems analysis, design, integration, implementation, and documentation advice on exceptionally complex problems requiring extensive knowledge of the subject matter. Ensures effective implementation and deployment of financial management solution technologies and systems in a cloud environment. Applies principles, methods, advanced mathematical principles, and knowledge of the technical and functional area of capability to specific task order requirements. Addresses exceptionally difficult and narrowly defined technical problems in engineering and other scientific applications to develop automated solutions. May supervise and provide technical direction to subordinates or manage a team.

Minimum Education: Bachelor's Degree

104. Financial Management Solution Program Subject Matter Expert III

Minimum Experience/General Experience: 8 years

Functional Responsibility: Serves as subject matter expert, possessing knowledge of a particular area such as business, computer science, engineering, mathematics, or various sciences in support of programs involving financial management solution technologies and systems. Provides technical knowledge and support of highly specialized applications and operational environments, and functional systems analysis, design, integration, implementation, and documentation advice on exceptionally complex problems requiring extensive knowledge of the subject matter. Ensures effective implementation and deployment of financial management solution technologies and complex systems in a cloud environment. Applies principles, methods, advanced mathematical principles, and deep knowledge of the technical and functional area of capability to specific task order requirements. Addresses difficult and narrowly defined technical problems in engineering and other scientific applications to develop automated solutions. May supervise and provide technical direction to subordinates and manage one or more teams.

Minimum Education: Bachelor's Degree

105. Core Financial Management Solution Program Subject Matter Expert IV

Minimum Experience/General Experience: 10 years

Functional Responsibility: Serves as subject matter expert, possessing deep knowledge of a particular area such as business, computer science, engineering, mathematics, or various sciences in support of complex financial management solutions technology programs. Provides technical knowledge and support of highly specialized applications and operational environments, and functional systems analysis, design, integration, implementation, and documentation for exceptionally complex problems requiring extensive knowledge of the subject matter. Ensures effective implementation and deployment of financial management solution technologies and complex enterprise systems in a cloud environment. Applies principles, methods, advanced mathematics, and extensive knowledge of the technical and functional area to specific task order requirements. Addresses exceptionally difficult and narrowly defined technical problems in engineering and other scientific applications to develop optimized, automated solutions. Typically supervises and provides technical direction to multiple subordinates and manages one or more teams.

Minimum Education: Bachelor's Degree

GSA PRICELIST – SINS 541219, 541611, 561920, 54151S, 518210C, 518210FM

SIN	Labor Category	Year 6 7/15/20- 7/14/21	Year 7 7/15/21- 7/14/22	Year 8 7/15/22- 7/14/23	Year 9 7/15/23- 7/14/24	Year 10 7/15/24- 7/14/25
541219	Budget Administrator	\$ 102.60	\$ 104.03	\$ 105.49	\$ 106.97	\$ 108.46
541219	Budget Analyst	\$ 108.87	\$ 110.40	\$ 111.94	\$ 113.51	\$ 115.10
541219	Budget Project Manager	\$ 119.88	\$ 121.55	\$ 123.26	\$ 124.98	\$ 126.73
541219	Budgetary Accountant	\$ 111.85	\$ 113.42	\$ 115.01	\$ 116.62	\$ 118.25
541219	Budgetary Financial Analyst	\$ 127.45	\$ 129.23	\$ 131.04	\$ 132.88	\$ 134.74
541219	Budgetary SME	\$ 154.45	\$ 156.61	\$ 158.81	\$ 161.03	\$ 163.29
541219	Financial Management Consultant	\$ 137.23	\$ 139.16	\$ 141.10	\$ 143.08	\$ 145.08
541219	Manager	\$ 163.08	\$ 165.36	\$ 167.68	\$ 170.03	\$ 172.41
541219	Principal Financial SME	\$ 163.43	\$ 165.71	\$ 168.03	\$ 170.39	\$ 172.77
541219	Senior Budget Analyst	\$ 147.44	\$ 149.50	\$ 151.59	\$ 153.71	\$ 155.87
541219	Senior Functional Analyst	\$ 133.93	\$ 135.80	\$ 137.71	\$ 139.63	\$ 141.59
541611	Accountant	\$ 108.00	\$ 110.27	\$ 112.58	\$ 114.95	\$ 117.36
541611	Analyst	\$ 120.91	\$ 123.45	\$ 126.04	\$ 128.69	\$ 131.39
541611	Consultant	\$ 102.69	\$ 104.84	\$ 107.05	\$ 109.29	\$ 111.59
541611	Documentation Specialist	\$ 121.52	\$ 124.07	\$ 126.68	\$ 129.34	\$ 132.05
541611 518210FM	Financial Analyst	\$ 129.60	\$ 132.32	\$ 135.10	\$ 137.94	\$ 140.84
541611	Financial Project Manager	\$ 120.97	\$ 123.51	\$ 126.10	\$ 128.75	\$ 131.46
541611	Financial SME	\$ 147.97	\$ 151.08	\$ 154.25	\$ 157.49	\$ 160.80
541611	Financial Support Administrator	\$ 99.90	\$ 102.00	\$ 104.14	\$ 106.33	\$ 108.56
541611 518210FM	Financial Functional Analyst	\$ 105.60	\$ 107.82	\$ 110.08	\$ 112.39	\$ 114.75
541611	Functional Analyst	\$ 107.91	\$ 110.18	\$ 112.49	\$ 114.85	\$ 117.26
541611 518210FM	Junior Financial Analyst	\$ 108.01	\$ 110.28	\$ 112.60	\$ 114.96	\$ 117.37
541611 518210FM	Junior Financial Functional Analyst	\$ 82.76	\$ 84.50	\$ 86.28	\$ 88.09	\$ 89.94
541611	Junior Functional Analyst	\$ 86.45	\$ 88.27	\$ 90.12	\$ 92.02	\$ 93.95
541611 518210FM	Junior Task Lead	\$ 99.52	\$ 101.61	\$ 103.75	\$ 105.93	\$ 108.15
541611	Financial Management Consultant	\$ 137.16	\$ 140.04	\$ 142.99	\$ 145.99	\$ 149.05
541611	Management Consultant	\$ 139.34	\$ 142.27	\$ 145.26	\$ 148.31	\$ 151.42
541611	Manager Accountant	\$ 141.60	\$ 144.57	\$ 147.61	\$ 150.71	\$ 153.87
541611	Principal Accounting SME	\$ 164.47	\$ 167.92	\$ 171.45	\$ 175.05	\$ 178.73
541611	Principal Analyst	\$ 141.02	\$ 143.98	\$ 147.00	\$ 150.09	\$ 153.24
541611 518210FM	Principal Financial Analyst	\$ 141.43	\$ 144.40	\$ 147.44	\$ 150.53	\$ 153.69
541611	Principal Functional Analyst	\$ 164.98	\$ 168.44	\$ 171.98	\$ 175.59	\$ 179.28

SIN	Labor Category	Year 6 7/15/20- 7/14/21	Year 7 7/15/21- 7/14/22	Year 8 7/15/22- 7/14/23	Year 9 7/15/23- 7/14/24	Year 10 7/15/24- 7/14/25
541611 518210FM	Principal Financial Functional Analyst	\$ 166.34	\$ 169.83	\$ 173.40	\$ 177.04	\$ 180.76
541611	Principal SME	\$ 154.20	\$ 157.44	\$ 160.74	\$ 164.12	\$ 167.57
541611	Program Manager	\$ 161.67	\$ 165.07	\$ 168.53	\$ 172.07	\$ 175.69
541611	Financial Program Manager	\$ 164.47	\$ 167.92	\$ 171.45	\$ 175.05	\$ 178.73
541611	Senior Accountant	\$ 134.40	\$ 137.22	\$ 140.10	\$ 143.04	\$ 146.05
541611	Senior Analyst	\$ 138.29	\$ 141.19	\$ 144.16	\$ 147.19	\$ 150.28
541611	Senior Documentation Specialist	\$ 105.46	\$ 107.67	\$ 109.93	\$ 112.24	\$ 114.60
541611	Senior Financial Analyst	\$ 133.39	\$ 136.19	\$ 139.05	\$ 141.97	\$ 144.95
541611	Senior Financial Functional Analyst	\$ 126.76	\$ 129.42	\$ 132.14	\$ 134.91	\$ 137.75
541611	Senior Functional Analyst	\$ 137.71	\$ 140.60	\$ 143.56	\$ 146.57	\$ 149.65
541611	Senior Subject Matter Expert	\$ 144.74	\$ 147.78	\$ 150.88	\$ 154.05	\$ 157.28
541611	Senior Financial Task Lead	\$ 113.15	\$ 115.53	\$ 117.95	\$ 120.43	\$ 122.96
541611 518210FM	Senior Task Lead	\$ 119.49	\$ 122.00	\$ 124.56	\$ 127.18	\$ 129.85
541611	Financial Task Lead	\$ 108.95	\$ 111.24	\$ 113.58	\$ 115.96	\$ 118.40
541611 518210FM	Task Lead	\$ 110.51	\$ 112.83	\$ 115.20	\$ 117.61	\$ 120.08
561920	Analyst		\$ 123.45	\$ 126.41	\$ 129.45	\$ 132.55
561920	Principal SME		\$ 157.44	\$ 161.22	\$ 165.09	\$ 169.05
561920	Project Manager		\$ 174.22	\$ 178.40	\$ 182.68	\$ 187.07
561920	Support Analyst		\$ 87.23	\$ 89.32	\$ 91.47	\$ 93.66
54151S 518210FM	Senior Technical Specialist		\$ 197.83	\$ 202.58	\$ 207.44	\$ 212.42
54151S 518210FM	IT Consultant VI		\$ 177.23	\$ 181.48	\$ 185.84	\$ 190.30
54151S 518210FM	IT Consultant V		\$ 169.66	\$ 173.73	\$ 177.90	\$ 182.17
54151S 518210FM	IT Consultant IV		\$ 150.49	\$ 154.10	\$ 157.80	\$ 161.59
54151S 518210FM	IT Consultant III		\$ 136.33	\$ 139.60	\$ 142.95	\$ 146.38
54151S 518210FM	IT Consultant II		\$ 126.67	\$ 129.71	\$ 132.82	\$ 136.01
54151S 518210FM	IT Consultant I		\$ 97.00	\$ 99.33	\$ 101.71	\$ 104.15
54151S	Data Analyst / Architect IV		\$ 141.90	\$ 145.31	\$ 148.79	\$ 152.36
54151S	Project Manager		\$ 174.22	\$ 178.40	\$ 182.68	\$ 187.07
54151S 518210FM	Training Specialist		\$ 159.24	\$ 163.06	\$ 166.98	\$ 170.98
54151S	Support Analyst		\$ 87.45	\$ 89.55	\$ 91.70	\$ 93.90
518210C	Cloud Program Manager			\$ 190.45	\$ 198.26	\$ 206.39

SIN	Labor Category	Year 6 7/15/20- 7/14/21	Year 7 7/15/21- 7/14/22	Year 8 7/15/22- 7/14/23	Year 9 7/15/23- 7/14/24	Year 10 7/15/24- 7/14/25
518210C	Cloud Project Manager			\$171.18	\$178.21	\$185.51
518210C	Cloud Architect I			\$169.55	\$176.50	\$183.74
518210C	Cloud Architect II			\$203.09	\$211.42	\$220.08
518210C	Cloud Architect III			\$241.91	\$251.83	\$262.16
518210C 518210FM	Cloud Engineer I			\$161.54	\$168.16	\$175.05
518210C 518210FM	Cloud Engineer II			\$195.18	\$203.18	\$211.52
518210C 518210FM	Cloud Engineer III			\$227.32	\$236.64	\$246.35
518210C 518210FM	Cloud Engineer IV			\$255.20	\$265.66	\$276.55
518210C	Cloud Consultant I			\$89.63	\$93.31	\$97.14
518210C	Cloud Consultant II			\$108.72	\$113.17	\$117.81
518210C	Cloud Consultant III			\$127.22	\$132.44	\$137.87
518210C	Cloud Consultant IV			\$148.21	\$154.29	\$160.61
518210C	Cloud Program Database Specialist I			\$113.08	\$117.71	\$122.54
518210C	Cloud Program Database Specialist II			\$139.81	\$145.54	\$151.51
518210C	Cloud Program Database Specialist III			\$173.90	\$181.04	\$188.46
518210C 518210FM	Cloud Program Software Developer I			\$107.10	\$111.50	\$116.07
518210C 518210FM	Cloud Program Software Developer II			\$128.05	\$133.30	\$138.76
518210C 518210FM	Cloud Program Software Developer III			\$146.77	\$152.79	\$159.05
518210C 518210FM	Cloud Program Software Developer IV			\$175.85	\$183.06	\$190.57
518210C	Cloud Program Subject Matter Expert I			\$178.46	\$185.77	\$193.39
518210C	Cloud Program Subject Matter Expert II			\$211.56	\$220.23	\$229.26
518210C	Cloud Program Subject Matter Expert III			\$250.20	\$260.45	\$271.13
518210C	Cloud Program Subject Matter Expert IV			\$275.13	\$286.42	\$298.17
518210C	Cloud Program System Administrator I			\$103.20	\$107.44	\$111.84
518210C	Cloud Program System Administrator II			\$117.88	\$122.72	\$127.75
518210C	Cloud Program System Administrator III			\$142.08	\$147.90	\$153.96
518210C 518210FM	Cloud Program Test Specialist I			\$89.65	\$93.33	\$97.16

SIN	Labor Category	Year 6 7/15/20- 7/14/21	Year 7 7/15/21- 7/14/22	Year 8 7/15/22- 7/14/23	Year 9 7/15/23- 7/14/24	Year 10 7/15/24- 7/14/25
518210C 518210FM	Cloud Program Test Specialist II			\$106.79	\$111.17	\$115.73
518210C 518210FM	Cloud Program Test Specialist III			\$123.50	\$128.56	\$133.83
518210C 518210FM	Cloud Project Control Specialist			\$101.56	\$105.72	\$110.06
518210FM	Financial Management Solution Program Manager			\$190.45	\$198.26	\$206.39
518210FM	Financial Management Solution Project Manager			\$172.95	\$180.04	\$187.43
518210FM	Financial Management Solution Architect I			\$169.55	\$176.50	\$183.74
518210FM	Financial Management Solution Architect II			\$203.09	\$211.42	\$220.08
518210FM	Financial Management Solution Architect III			\$241.91	\$251.83	\$262.16
518210FM	Financial Management Solution Consultant I			\$90.56	\$94.28	\$98.15
518210FM	Financial Management Solution Consultant II			\$109.84	\$114.35	\$119.03
518210FM	Financial Management Solution Consultant III			\$128.54	\$133.81	\$139.30
518210FM	Financial Management Solution Consultant IV			\$149.74	\$155.88	\$162.27
518210FM	Financial Management Solution System Administrator I			\$103.20	\$107.44	\$111.84
518210FM	Financial Management Solution System Administrator II			\$117.88	\$122.72	\$127.75
518210FM	Financial Management Solution System Administrator III			\$142.08	\$147.90	\$153.96
518210FM	Financial Management Solution Program Subject Matter Expert I			\$178.46	\$185.77	\$193.39
518210FM	Financial Management Solution Program Subject Matter Expert II			\$211.56	\$220.23	\$229.26
518210FM	Financial Management Solution Program Subject Matter Expert III			\$250.20	\$260.45	\$271.13
518210FM	Core Financial Management Solution Program Subject Matter Expert IV			\$275.13	\$286.42	\$298.17

Service Contract Labor Standards: The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and/or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

SIN 511210 (SOFTWARE LICENSES) AND SIN 54151 (SOFTWARE MAINTENANCE SERVICES) TERMS AND CONDITIONS

1.) Specific Instructions for SIN 511210 - Software Licenses

a.) Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.

b.) The words "term software" or "perpetual software" shall be the first word in the product title/name for: 1) the price proposal template and 2) the SIP file for GSA Advantage. The word "term software" or "perpetual software" shall be the first word in the product title/name for the GSA Pricelist pricing charts (I-FSS-600 CONTRACT PRICE LISTS (OCT 2020)). The words "term software" or "perpetual software" shall be in each product title in any response to a customer Request for Quote (RFQ) or Request for Information (RFI).

c.) Contractors are encouraged to offer SIN 54151 Software Maintenance Services in conjunction with SIN 511210 - Software Licenses.

d.) Conversion From Term License To Perpetual License

i.) When standard commercial practice offers conversions of term licenses to perpetual licenses, and an ordering activity requests such a conversion, the contractor shall provide the total amount of conversion credits available for the subject software within ten (10) calendar days after placing the order.

ii.) When conversion credits are provided, they shall continue to accrue from one contract period to the next, provided the software has been continually licensed without interruption.

iii.) The term license for each software product shall be discontinued on the day immediately preceding the effective date of conversion from a term license to a perpetual license.

iv.) When conversion from term licenses to perpetual licenses is offered, the price the ordering activity shall pay will be the perpetual license price that prevailed at the time such software was initially ordered under a term license, or the perpetual license price prevailing at the time of conversion from a term license to a perpetual license, whichever is the less, minus an amount equal to a percentage of all term license payments during the period that the software was under a term license within the ordering activity.

e.) Term License Cessation

i.) After a software product has been on a continuous term license for a period of 60 months, a fully paid-up, non-exclusive, perpetual license for the software product shall automatically accrue to the ordering activity. The period of continuous term license for automatic accrual of a fully paid-up perpetual license does not have to be achieved during a particular fiscal year; it is a written Contractor commitment which continues to be available for software that is initially ordered under this contract, until a fully paid-up perpetual license accrues to the ordering activity. However, should the term license of the software be discontinued before the specified period of the continuous term license has been satisfied, the perpetual license accrual shall be forfeited. Contractors who do not commercially offer conversions of term licenses to perpetual licenses shall indicate that their term licenses are not eligible for conversion at any time.

ii.) Each separately priced software product shall be individually enumerated, if different accrual periods apply for the purpose of perpetual license attainment.

iii.) Fill-in data and specific terms shall be attached to the GSA Price List (I-FSS-600 CONTRACT PRICE LISTS (OCT 2020)).

iv.) The Contractor agrees to provide updates and software maintenance services for the software after a perpetual license has accrued, at the prices and terms of SIN 54151 - Software Maintenance Services, if the licensee elects to order such services. Title to the software shall remain with the Contractor.

f.) Utilization Limitations for Perpetual Licenses

i.) Software Asset Identification Tags (SWID) (Option 1 Perpetual License)

1.) Option 1 is applicable when the Offeror agrees to include the International Organization for Standardization/International Electrotechnical Commission 19770-2 (ISO/IEC 19770- 2:2015) standard identification tag (SWID Tag) as an embedded element in the software. An ISO/IEC 19970-2 tag is a discoverable identification element in software that provides licensees enhanced asset visibility. Enhance visibility supports both the goals of better software asset management and license compliance. Offerors may use the National Institute of Standards and Technology (NIST) document "NISTIR 8060: Guidelines for Creation of Interoperable Software Identification (SWID) Tags," December 2015 to determine if they are in compliance with the ISO/IEC 19770-2 standard.

2.) Section 837 of The Federal Information Technology Acquisition Reform Act (FITARA) of 2014, requires GSA to seek agreements with software vendors that enhance government- wide acquisition, shared use, and dissemination of software, as well as compliance with end user license agreements. The Megabyte Act of 2016 requires agencies to inventory software assets and to make informed decisions prior to new software acquisitions. In June of 2016, the Office of Management and Budget issued guidance on software asset management requiring each CFO Act (Public Law 101-576 – 11/15/1990) agency to begin software inventory management (M-16-12). To support these requirements, Offerors may elect to include the terms of Option 1 and/or Option 2, which support software asset management and government-wide reallocation or transferability of perpetually licensed software.

ii.) Reallocation of Perpetual Software (Option 2 Perpetual License)

1.) The purpose of SIN 511210 OPTION 2 is to allow ordering activities to transfer software assets for a pre-negotiated charge to other ordering activities.

2.) When an ordering activity becomes aware that a reusable software asset may be available for transfer, it shall contact the Contractor, identify the software license or licenses in question, and request that these licenses be reallocated or otherwise made available to the new ordering activity.

3.) Contractors shall release the original ordering activity from all future obligations under the original license agreement and shall present the new ordering activity with an equivalent license agreement. When the new ordering activity agrees to the license terms, henceforth any subsequent infringement or breach of licensing obligations by the new ordering activity shall be a matter exclusively between the new ordering activity and the Contractor.

4.) The original ordering activity shall de-install, and/or make unusable all of the software assets that are to be transferred. It shall have no continuing right to use the software and any usage shall be considered a breach of the Contractor's intellectual property and a matter of dispute between the original ordering activity/original license grantee and the licensor.

5.) As a matter of convenience, once the original licenses are deactivated, di-installed, or made otherwise unusable by the original ordering activity or license grantee, the Contractor may elect to issue new licenses to the new ordering activity to replace the old licenses. When new licenses are not issued, the Contractor shall provide technical advice on how best to achieve the functional transfer of the software assets.

6.) Software assets that are eligible for transfer that have lapsed Software Maintenance Services (SIN 54151) may require a maintenance reinstatement fee, chargeable to the new ordering activity or license grantee. When such a fee is paid, the new ordering activity shall receive all the rights and benefits of Software Maintenance Services.

7.) When software assets are eligible for transfer and are fully covered under pre-paid Software Maintenance Services (SIN 54151), the new ordering activity shall not be required to pay

maintenance for those license assets prior to the natural termination of the paid for maintenance period. The rights associated with paid for current Software Maintenance Services shall automatically transfer with the software licenses without fee. When the maintenance period expires, the new ordering activity or license grantee shall have the option to renew maintenance.

8.) The administrative fee to support the transfer of licenses, exclusive of any new incremental licensing or maintenance costs shall be 10% percentage (%) of the original license fee. The fee shall be paid only at the time of transfer. In applying the transfer fee, the Software Contractor shall provide transactional data that supports the original costs of the licenses.

9.) Fill-in data and specific terms shall be attached to the GSA Price List (I-FSS-600 CONTRACT PRICE LISTS (OCT 2020).

g.) Software Conversions: Full monetary credit will be allowed to the ordering activity when conversion from one version of the software to another is made as a result of a change in operating system, or from one computer system to another. Under a perpetual license, the purchase price of the new software shall be reduced by the amount that was paid to purchase the earlier version. Under a term license, if conversion credits had accrued while the earlier version was under a term license, those credits shall carry forward and remain available as conversion credits which may be applied towards the perpetual license price of the new version.

SIN 511210 AND 54151 DESCRIPTION & PRICING

SIN	Manufacturer	Part Number	Software Product	UOI	GSA Price
511210	cBEYONData LLC	S5N-CFOCTV2.5-P-CONT	CFO CTV2.5 Software - Pilot (Perpetual License) CFO Control Tower V2 Bundle Pilot - 20 Users, Includes Data Model, Data Loaders, Reports and Analytics	EA	\$23,929.47
511210	cBEYONData LLC	S5N-CFOCTV2.5-S-CONT	CFO CTV2.5 Software - Small (Perpetual License) CFO Control Tower V2 Bundle Small - 150 Users, Includes Data Model, Data Loaders, Reports and Analytics	EA	\$119,647.36
511210	cBEYONData LLC	S5N-CFOCTV2.5-M-CONT	CFO CTV2.5 Software - Medium (Perpetual License) CFO Control Tower V2 Bundle Medium - 500 Users, Includes Data Model, Data Loaders, Reports and Analytics	EA	\$239,294.71
511210	cBEYONData LLC	S5N-CFOCTV2.5-L-CONT	CFO CTV2.5 Software - Large (Perpetual License) CFO Control Tower V2 Bundle Large - 1,500 Users, Includes Data Model, Data Loaders, Reports and Analytics	EA	\$574,307.30
511210	cBEYONData LLC	S5N-CFOCTV2.5-XL-CONT	CFO CTV2.5 Software - Xlarge (Perpetual License) CFO Control Tower V2 Bundle XL - Unlimited Users , Includes Data Model, Data Loaders, Reports and Analytics	EA	\$717,884.13
511210	cBEYONData LLC	S5N-CFOCTV2.5-P-CONT-SUB	CFO CTV2.5 Subscription - Pilot (Term License) CFO Control Tower V2 Bundle Pilot - 20 Users, Includes Data Model, Data Loaders, Reports and Analytics - ANNUAL SUBSCRIPTION	EA	\$15,365.59
511210	cBEYONData LLC	S5N-CFOCTV2.5-S-CONT-SUB	CFO CTV2.5 Subscription - Small (Term License) CFO Control Tower V2 Bundle Small - 150 Users, Includes Data Model, Data Loaders, Reports and Analytics - ANNUAL SUBSCRIPTION	EA	\$76,829.87
511210	cBEYONData LLC	S5N-CFOCTV2.5-M-CONT-SUB	CFO CTV2.5 Subscription - Medium (Term License) CFO Control Tower V2 Bundle Medium - 500 Users, Includes Data Model, Data Loaders, Reports and Analytics - ANNUAL SUBSCRIPTION	EA	\$153,659.75
511210	cBEYONData LLC	S5N-CFOCTV2.5-L-CONT-SUB	CFO CTV2.5 Subscription - Large (Term License) CFO Control Tower V2 Bundle Large - 1,500 Users, Includes Data Model, Data Loaders, Reports and Analytics - ANNUAL SUBSCRIPTION	EA	\$368,782.82

SIN	Manufacturer	Part Number	Software Product	UOI	GSA Price
511210	cBEYONData LLC	S5N-CFOCTV2.5-XL - CONT-SUB	CFO CTV2.5 Subscription - Xlarge (Term License) CFO Control Tower V2 Bundle XL - Unlimited Users, Includes Data Model, Data Loaders, Reports and Analytics - ANNUAL SUBSCRIPTION	EA	\$460,978.29
54151	cBEYONData LLC	S5N-CFOCT-P-SERV	CFO Control Tower Bundle Pilot Implementation Services, 8 Weeks @ 1.5 FTE's Services may include: the set up and configuration of the infrastructure, software, and data; personalization of all the standard content to match customer's financial standards; updated reports and dashboards to meet customer's guidelines for colors, layouts, etc.; 508 compliance testing; and support with submitting and obtaining customer's Authority to Operate (ATO) documentation and certification. (480 Hours of service)	EA	\$71,022.67
54151	cBEYONData LLC	S5N-CFOCT-S-SERV	CFO Control Tower Small Bundle Implementation Services, 26 Weeks @ 2 FTE's Services may include: the set up and configuration of the infrastructure, software, and data; personalization of all the standard content to match customer's financial standards; updated reports and dashboards to meet customer's guidelines for colors, layouts, etc.; 508 compliance testing; and support with submitting and obtaining customer's Authority to Operate (ATO) documentation and certification. (2,080 Hours of service)	EA	\$307,733.00
54151	cBEYONData LLC	S5N-CFOCT-M-SERV	CFO Control Tower Medium Bundle Implementation Services, 52 Weeks @ 2 FTE's Services may include: the set up and configuration of the infrastructure, software, and data; personalization of all the standard content to match customer's financial standards; updated reports and dashboards to meet customer's guidelines for colors, layouts, etc.; 508 compliance testing; and support with submitting and obtaining customer's Authority to Operate (ATO) documentation and certification. (4,160 Hours of service)	EA	\$615,226.70

SIN	Manufacturer	Part Number	Software Product	UOI	GSA Price
54151	cBEYONData LLC	S5N-CFOCT-L-SERV	CFO Control Tower Large Bundle Implementation Services, 78 Weeks @ 2 FTE's Services may include: the set up and configuration of the infrastructure, software, and data; personalization of all the standard content to match customer's financial standards; updated reports and dashboards to meet customer's guidelines for colors, layouts, etc.; 508 compliance testing; and support with submitting and obtaining customer's Authority to Operate (ATO) documentation and certification. (6,240 Hours of service)	EA	\$923,677.58
54151	cBEYONData LLC	S5N-CFOCT-XL-SERV	CFO Control Tower Extra Large Bundle Implementation Services, 78 Weeks @ 2 FTE's Services may include: the set up and configuration of the infrastructure, software, and data; personalization of all the standard content to match customer's financial standards; updated reports and dashboards to meet customer's guidelines for colors, layouts, etc.; 508 compliance testing; and support with submitting and obtaining customer's Authority to Operate (ATO) documentation and certification. (8,320 Hours of service)	EA	\$1,230,931.99
511210	cBEYONData LLC	S5N-CFOBASV2.5-P-PLAT	CFO CTV2.5 BAS Software - Platform (Perpetual License) CFO Control Tower, BAS Platform for up to 50 named Users	EA	\$95,717.88
511210	cBEYONData LLC	S5N-CFOBASV2.5-P-USER	CFO CTV2.5 BAS Software - Module (Perpetual License) CFO Control Tower, one BAS Module (requires purchase of BAS Platform w/up to 50 Named Users)	EA	\$71,788.41
511210	cBEYONData LLC	S5N-CFOBASV2.5-P-S-CONT	CFO CTV2.5 BAS Software - Small (Perpetual License) CFO Control Tower, Includes BAS Small Bundle: BAS Platform for up to 50 Named Users, 3 BAS Modules)	EA	\$311,083.12
511210	cBEYONData LLC	S5N-CFOBASV2.5-M-CONT	CFO CTV2.5 BAS Software - Medium (Perpetual License) CFO Control Tower, Includes BAS Medium Bundle: BAS Platform for up to 100 Named Users, 5 BAS Modules	EA	\$454,659.95

SIN	Manufacturer	Part Number	Software Product	UOI	GSA Price
511210	cBEYONData LLC	S5N-CFOBASV2.5-L-CONT	CFO CTV2.5 BAS Software - Large (Perpetual License) CFO Control Tower, Large BAS Bundle: BAS Platform for up to 500 Named Users, 7 BAS Modules)	EA	\$598,236.78
511210	cBEYONData LLC	S5N-CFOBASV2.5-XL -CONT	CFO CTV2.5 BAS Software - Xlarge (Perpetual License) CFO Control Tower, Includes BAS Extra Large Bundle: Platform for unlimited Named Users, 10 BAS Modules)	EA	\$1,435,768.26
511210	cBEYONData LLC	S5N-CFOBASV2.5-P-PLAT-SUB	CFO CTV2.5 BAS Subscription - Platform (Term License) CFO Control Tower, BAS Platform for up to 50 named Users ANNUAL SUBSCRIPTION	EA	\$57,430.73
511210	cBEYONData LLC	S5N-CFOBASV2.5-P-USER-SUB	CFO CTV2.5 BAS Subscription - Module (Term License) CFO Control Tower, one BAS Module (requires purchase of BAS Platform w/up to 50 Named Users) ANNUAL SUBSCRIPTION	EA	\$43,073.05
511210	cBEYONData LLC	S5N-CFOBASV2.5-P-S-CONT-SUB	CFO CTV2.5 BAS Subscription - Small (Term License) CFO Control Tower, Includes BAS Small Bundle: BAS Platform for up to 50 Named Users, 3 BAS Modules) ANNUAL SUBSCRIPTION	EA	\$186,649.87
511210	cBEYONData LLC	S5N-CFOBASV2.5-M -CONT-SUB	CFO CTV2.5BAS Subscription - Medium (Term License) CFO Control Tower, Includes BAS Medium Bundle: BAS Platform for up to 100 Named Users, 5 BAS Modules ANNUAL SUBSCRIPTION	EA	\$272,795.97
511210	cBEYONData LLC	S5N-CFOBASV2.5-L-CONT-SUB	CFO CTV2.5 BAS Subscription - Large (Term License) CFO Control Tower, Large BAS Bundle: BAS Platform for up to 500 Named Users, 7 BAS Modules) ANNUAL SUBSCRIPTION	EA	\$358,942.07
511210	cBEYONData LLC	S5N-CFOBASV2.5-XL -CONT-SUB	CFO CTV2.5 BAS Subscription - Xlarge (Term License) CFO Control Tower, Includes BAS Extra Large Bundle: Platform for unlimited Named Users, Unlimited BAS Modules) ANNUAL SUBSCRIPTION	EA	\$861,460.96

SIN	Manufacturer	Part Number	Software Product	UOI	GSA Price
54151	cBEYONData LLC	S5N-CFOBAS-P-SUPPORT	Extended Support. Services may include: the set up and configuration of the infrastructure, software, and data; personalization of all the standard content to match customer's financial standards; updated reports and dashboards to meet customer's guidelines for colors, layouts, etc.; 508 compliance testing; and support with submitting and obtaining customer's Authority to Operate (ATO) documentation and certification. (80 hours per year)	EA	\$24,312.34
54151	cBEYONData LLC	S5N-CFOBAS-P-SERV	CFO Control Tower, BAS Services may include: the set up and configuration of the infrastructure, software, and data; personalization of all the standard content to match customer's financial standards; updated reports and dashboards to meet customer's guidelines for colors, layouts, etc.; 508 compliance testing; and support with submitting and obtaining customer's Authority to Operate (ATO) documentation and certification. (250 hours of Implementation, support, training or managed Services)	EA	\$47,858.94
54151	cBEYONData LLC	S5N-CFOBAS-S-SERV	CFO Control Tower, BAS Services Small Bundle. Services may include: the set up and configuration of the infrastructure, software, and data; personalization of all the standard content to match customer's financial standards; updated reports and dashboards to meet customer's guidelines for colors, layouts, etc.; 508 compliance testing; and support with submitting and obtaining customer's Authority to Operate (ATO) documentation and certification. (1,250 hours of Implementation, support, training or managed Services)	EA	\$239,294.71

SIN	Manufacturer	Part Number	Software Product	UOI	GSA Price
54151	cBEYONData LLC	S5N-CFOBAS-M-SERV	CFO Control Tower, BAS Services Medium Bundle Services may include: the set up and configuration of the infrastructure, software, and data; personalization of all the standard content to match customer's financial standards; updated reports and dashboards to meet customer's guidelines for colors, layouts, etc.; 508 compliance testing; and support with submitting and obtaining customer's Authority to Operate (ATO) documentation and certification. (2,250 hours of Implementation, support, training or managed Services)	EA	\$430,730.48
54151	cBEYONData LLC	S5N-CFOBAS-L-SERV	CFO Control Tower, BAS Services Large Bundle Services may include: the set up and configuration of the infrastructure, software, and data; personalization of all the standard content to match customer's financial standards; updated reports and dashboards to meet customer's guidelines for colors, layouts, etc.; 508 compliance testing; and support with submitting and obtaining customer's Authority to Operate (ATO) documentation and certification. (3,750 hours of Implementation, support, training or managed Services)	EA	\$717,884.13
54151	cBEYONData LLC	S5N-CFOBAS-XL-SERV	CFO Control Tower, BAS Services Extra Large Bundle Services may include: the set up and configuration of the infrastructure, software, and data; personalization of all the standard content to match customer's financial standards; updated reports and dashboards to meet customer's guidelines for colors, layouts, etc.; 508 compliance testing; and support with submitting and obtaining customer's Authority to Operate (ATO) documentation and certification. (6,500 hours of Implementation, support, training or managed Services)	EA	\$1,244,332.49
54151	cBEYONData LLC	S5N-CFO-MAINT	CFO CT Software Annual Maintenance CFO Annual Maintenance (22% of net license price, \$22/every \$100 of license spend)	EA	22% of net license price

SIN	Manufacturer	Part Number	Software Product	UOI	GSA Price
511210	Certain Inc.	CS-REG	Term License – Registrant – Per Registrant fee to use the Certain Platform	EA	\$2.87
511210	Certain Inc.	CS-INT	Term License – Signal Integration – Signal integration for external hosting on 3rd party platforms (Annual Subscription)	EA	\$9,571.79
511210	Certain Inc.	CS-PLAT	Term License – Certain Software Platform – Professional Edition: Certain Check In, Badging, API Integrations (up to 10k calls/day), Speaker/Session Modules, and all standard event management modules	EA	\$43,073.05
511210	Certain Inc.	CS-MOBILE	Term License – Certain Software Mobile – Certain Mobile Application Module (Per Event)	EA	\$6,700.25
511210	ChristianSteven Software LLC	PBR2	Term License – PBR2 Power BI 2 Environment – PBR2 Bursting for PBI for 2 Environments (Annual Subscription)	EA	\$34,401.01
511210	ChristianSteven Software LLC	PBRU	Term License – PBR2 Power BI Unlimited – PBR2 Bursting for PBI Unlimited Installations (Annual Subscription)	EA	\$68,802.02

SINS 518210C & 518210FM DESCRIPTIONS & PRICING

Part Number	Manufacturer	UOI	GSA Price
S5N-CFOCTV2.5-CLOUD-P	cBEYONData LLC	Month	\$7,123.24
CFO CTV2.5 Subscription - Pilot - CFO Control Tower V2 Bundle Pilot - 20 Users, Includes Data Model, Data Loaders, Reports and Analytics - MONTHLY SUBSCRIPTION. CFO Control Tower Pilot Bundle Implementation Services may include: the set up and configuration of the infrastructure, software, and data; personalization of all the standard content to match customer's financial standards; updated reports and dashboards to meet customer's guidelines for colors, layouts, etc.; 508 compliance testing; and support with submitting and obtaining customer's Authority to Operate (ATO) documentation and certification. (40 Hours of service)			

Part Number	Manufacturer	UOI	GSA Price
S5N-CFOCTV2.5-CLOUD-S	cBEYONData LLC	Month	\$32,046.91
CFO CTV2.5 Subscription - Small - CFO Control Tower V2 Bundle Small - 150 Users, Includes Data Model, Data Loaders, Reports and Analytics - MONTHLY SUBSCRIPTION. CFO Control Tower Small Bundle Implementation Services may include: the set up and configuration of the infrastructure, software, and data; personalization of all the standard content to match customer's financial standards; updated reports and dashboards to meet customer's guidelines for colors, layouts, etc.; 508 compliance testing; and support with submitting and obtaining customer's Authority to Operate (ATO) documentation and certification. (173 Hours of service)			

Part Number	Manufacturer	UOI	GSA Price
S5N-CFOCTV2.5-CLOUD-M	cBEYONData LLC	Month	\$64,073.87
CFO CTV2.5 Subscription - Medium - CFO Control Tower V2 Bundle Medium - 500 Users, Includes Data Model, Data Loaders, Reports and Analytics - MONTHLY SUBSCRIPTION. CFO Control Tower Medium Bundle Implementation Services may include: the set up and configuration of the infrastructure, software, and data; personalization of all the standard content to match customer's financial standards; updated reports and dashboards to meet customer's guidelines for colors, layouts, etc.; 508 compliance testing; and support with submitting and obtaining customer's Authority to Operate (ATO) documentation and certification. (346 Hours of service)			

Part Number	Manufacturer	UOI	GSA Price
S5N-CFOCTV2.5-CLOUD-L	cBEYONData LLC	Month	\$107,705.03
CFO CTV2.5 Subscription - Large - CFO Control Tower V2 Bundle Large - 1,500 Users, Includes Data Model, Data Loaders, Reports and Analytics - MONTHLY SUBSCRIPTION. CFO Control Tower Large Bundle Implementation Services may include: the set up and configuration of the infrastructure, software, and data; personalization of all the standard content to match customer's financial standards; updated reports and dashboards to meet customer's guidelines for colors, layouts, etc.; 508 compliance testing; and support with submitting and obtaining customer's Authority to Operate (ATO) documentation and certification. (520 Hours of service)			

Part Number	Manufacturer	UOI	GSA Price
S5N-CFOCTV2.5-CLOUD-XL	cBEYONData LLC	Month	\$140,992.52
CFO CTV2.5 Subscription - Xlarge - CFO Control Tower V2 Bundle XL - Unlimited Users, Includes Data Model, Data Loaders, Reports and Analytics - MONTHLY SUBSCRIPTION. CFO Control Tower Extra Large Bundle Implementation Services may include: the set up and configuration of the infrastructure, software, and data; personalization of all the standard content to match customer's financial standards; updated reports and dashboards to meet customer's guidelines for colors, layouts, etc.; 508 compliance testing; and support with submitting and obtaining customer's Authority to Operate (ATO) documentation and certification. (693 Hours of service)			

Part Number	Manufacturer	UOI	GSA Price
S5N-CFOBAS-CLOUD-S	cBEYONData LLC	Month	\$35,495.38
CFO CTV2.5 BAS Subscription - Small - CFO Control Tower, Includes BAS Small Bundle: BAS Platform for up to 50 Named Users, 3 BAS Modules) MONTHLY SUBSCRIPTION. CFO Control Tower, BAS Services Small Bundle. Services may include the set up and configuration of the infrastructure, software, and data; personalization of all the standard content to match customer's financial standards; updated reports and dashboards to meet customer's guidelines for colors, layouts, etc.; 508 compliance testing; and support with submitting and obtaining customer's Authority to Operate (ATO) documentation and certification. (104 hours of Implementation, support, training or managed Services)			

Part Number	Manufacturer	UOI	GSA Price
S5N-CFOBAS-CLOUD-M	cBEYONData LLC	Month	\$58,627.20
CFO CTV2.5BAS Subscription - Medium - CFO Control Tower, Includes BAS Medium Bundle: BAS Platform for up to 100 Named Users, 5 BAS Modules) MONTHLY SUBSCRIPTION. CFO Control Tower, BAS Services Medium Bundle. Services may include the set up and configuration of the infrastructure, software, and data; personalization of all the standard content to match customer's financial standards; updated reports and dashboards to meet customer's guidelines for colors, layouts, etc.; 508 compliance testing; and support with submitting and obtaining customer's Authority to Operate (ATO) documentation and certification. (187 hours of Implementation, support, training or managed Services)			

Part Number	Manufacturer	UOI	GSA Price
S5N-CFOBAS-CLOUD-L	cBEYONData LLC	Month	\$89,735.52
CFO CTV2.5 BAS Subscription - Large - CFO Control Tower, Large BAS Bundle: BAS Platform for up to 500 Named Users, 7 BAS Modules) MONTHLY SUBSCRIPTION. CFO Control Tower, BAS Services Large Bundle. Services may include the set up and configuration of the infrastructure, software, and data; personalization of all the standard content to match customer's financial standards; updated reports and dashboards to meet customer's guidelines for colors, layouts, etc.; 508 compliance testing; and support with submitting and obtaining customer's Authority to Operate (ATO) documentation and certification. (312 hours of Implementation, support, training or managed Services)			

Part Number	Manufacturer	UOI	GSA Price
S5N-CFOBAS-CLOUD-XL	cBEYONData LLC	Month	\$175,482.79
CFO CTV2.5 BAS Subscription - Xlarge - CFO Control Tower, Includes BAS Extra Large Bundle: Platform for unlimited Named Users, Unlimited BAS Modules) MONTHLY SUBSCRIPTION. CFO Control Tower, BAS Services Extra Large Bundle. Services may include the set up and configuration of the infrastructure, software, and data; personalization of all the standard content to match customer's financial standards; updated reports and dashboards to meet customer's guidelines for colors, layouts, etc.; 508 compliance testing; and support with submitting and obtaining customer's Authority to Operate (ATO) documentation and certification. (541 hours of Implementation, support, training or managed Services)			

CBEYONDATA MASTER LICENSE AND SERVICES AGREEMENT

This Master License and Services Agreement (this "Agreement") is entered into as of the date set forth in the Purchase Order, Statement of Work, or similar document, between cBEYONData LLC, a Delaware corporation ("cBEYONData"), and the Ordering Activity under GSA Schedule contracts identified in the Purchase Order, Statement of Work, or similar document ("Customer" or "Ordering Activity"). cBEYONData and Customer are also referred to herein each as a "Party" and collectively as the "Parties."

1. Definitions

For the purposes of this Agreement, the following terms have the following meanings:

1.1 "cBEYONData Software" means the software identified in the Order entered into connection with this Agreement.

1.2 "Customer User" means an employee, contractor, or agent of Customer who is permitted by Customer to use the cBEYONData Software.

1.3 "Documentation" means the manuals, documentation, and other supporting materials generally provided to cBEYONData's customers in connection with the cBEYONData Software.

1.4 "Order" means a quote issued by cBEYONData in connection with this Agreement and accepted by Customer, pursuant to which cBEYONData provides the cBEYONData Software to Customer.

1.5 "Third Party Products" means software or services made available by a Party other than cBEYONData that may be used in connection with the cBEYONData Software, including software or services that are necessary or advisable in order for Customer to exploit the functionality of the cBEYONData Software.

2. Service and License Terms

2.1 cBEYONData Software.

(a) Subject to the terms and conditions of this Agreement, if cBEYONData makes the cBEYONData Software available to Customer as a hosted service solution (as designated in the applicable Order) ("Cloud Deployment"), cBEYONData agrees to permit Customer Users to access and use the cBEYONData Software during the applicable Order Term solely for Customer's internal business purposes. cBEYONData will provide access to such cBEYONData Software to Customer Users in accordance with the availability requirement set forth in Exhibit A.

(b) Subject to the terms and conditions of this Agreement, if cBEYONData makes the cBEYONData Software available to Customer as an on premises installable software solution (as designated in the applicable Order) ("On Premises Deployment"), cBEYONData hereby grants Customer a non-exclusive, non-transferable (except as otherwise set forth in Section 10.3), non-sublicensable license during the applicable Order Term to download, install, and use the cBEYONData Software solely for Customer's internal business purposes.

(c) Except as expressly set forth in this Agreement, no other right or license of any kind is granted by cBEYONData to Customer hereunder with respect to the cBEYONData Software.

2.2 Documentation License. Subject to the terms and conditions of this Agreement, cBEYONData hereby grants Customer a non-exclusive, non-transferable (except as otherwise set forth in Section 10.3), non-sublicensable license to reproduce, and use the Documentation solely in connection with Customer's access to or use of the cBEYONData Software in accordance with this Agreement. Customer and Customer Users will not remove or modify any copyright notices of cBEYONData or its licensors appearing in the Documentation.

2.3 Third Party Products. It is Customer's responsibility to obtain the right to use any Third-Party Products that may be necessary to use the cBEYONData Software. Customer will be responsible for all fees incurred from the providers of such Third-Party Products ("Third Party Providers") and will be solely responsible for complying with the terms and conditions of any agreement between Customer and a Third-Party Provider. Nothing herein shall bind the Ordering Activity to any Third-Party Product or Third-Party Provider terms unless the terms are provided for review and agreed to in writing by all parties. Subject to the foregoing, cBEYONData may, in its sole discretion, make available to Customers certain Third-Party Products in connection with Customer's use of the cBEYONData Software, provided that cBEYONData may cancel, suspend, or cease to make available such Third-Party Products to Customer at any time. In the event that cBEYONData cancels, suspends, or ceases to make available such Third-Party Products to Customer that Ordering Activity has contracted for, Ordering Activity shall be entitled to a pro rata refund from cBEYONData for any fees paid not used.

2.4 Restrictions. Customer will not (and will not permit any Customer User or other third party to): (a) download or install quantities of the cBEYONData Software (for On Premises Deployment) or access and use the cBEYONData Software (for Cloud Deployment) in excess of the limitations set forth in the applicable Order; (b) except to the extent that such restriction is prohibited by applicable law, decompile, disassemble, scrape, or otherwise reverse engineer the cBEYONData Software or any portion thereof, or determine or attempt to determine any source code, algorithms, methods, or techniques embodied in the cBEYONData Software or any portion thereof; (c) modify, translate, or create any derivative works based on the cBEYONData Software or the Documentation; (d) distribute, disclose, market, rent, lease, assign, sublicense, pledge, or otherwise transfer the cBEYONData Software or the Documentation, in whole or in part, to any third party; (e) remove or alter any copyright, trademark, trade name, or other proprietary notices, legends, symbols, or labels

appearing on or in copies of the cBEYONData Software or the Documentation; (f) perform, or release the results of, benchmark tests or other comparisons of the cBEYONData Software with other programs; (g) incorporate the cBEYONData Software or any portion thereof into any other program or product, or use the cBEYONData Software to provide similar functionality to third parties; or (h) use the cBEYONData Software for any unlawful or tortious purpose.

2.5 **Customer User Compliance.** Customer will ensure that all Customer Users comply with the terms and conditions of this Agreement and each Order and will be responsible for all acts and omissions by its Customer Users. Any act or omission by a Customer User that would be a breach of this Agreement, if done by Customer, will be deemed a breach of this Agreement by Customer.

2.6 **Usage Data.** cBEYONData may collect data and information in connection with Customer's use of the cBEYONData Software ("**Usage Data**"). Customer grants to cBEYONData a perpetual, fully paid-up, royalty-free, irrevocable, worldwide, non-exclusive, sublicensable license to reproduce, prepare derivative works based on, distribute, display, and otherwise use the Usage Data in order to (a) perform its obligations and exercise its rights under this Agreement, (b) improve cBEYONData's products or services, (c) comply with its obligations or protecting its interests under applicable law; provided, however, that except as required by applicable law or necessary in order to exercise its rights under this Agreement, cBEYONData will not disclose any Usage Data publicly or to third parties (other than its consultants or contractors), except in an aggregated and de-identified form.

2.7 **Verification.** cBEYONData may, at any time during the term of this Agreement and for two (2) years thereafter, with seven (7) days prior notice, audit (including through a third-party auditor) Customer's records to verify that Customer is and has been in compliance with the terms and conditions of this Agreement. Customer will promptly grant such access in accordance with Government security requirements and cooperate with cBEYONData in such audit; provided, however, the inspection will be conducted in a manner not intended to unreasonably disrupt Customer's business and will be restricted in scope, manner, and duration to that reasonably necessary to achieve its purpose.

2.8 **Government Terms.** If Customer is a United States Government agency or otherwise accessing or using any cBEYONData Software or Support Services on behalf of the U.S. Government, including as a higher tier subcontractor or prime contractor, this Agreement is subject to the terms set out in **Exhibit C** (U.S. Government Terms of Service).

3. Support; Professional Services

3.1 **Support; Updates.** For Cloud Deployments, cBEYONData will provide support services to Customer as specified in **Exhibit B**, which may be updated from time to time by cBEYONData with prior, written notice to Customer ("**Support Services**"). For On Premises Deployments, cBEYONData will provide the Support Services only if contemplated in an Order. Except as set forth in an Order or **Exhibit B**, cBEYONData has no obligation to provide any modification, error correction, bug fix, new release, or other update to the cBEYONData Software ("**Update**"). In the event cBEYONData makes an Update available to Customer, the Update will be deemed to be part of the cBEYONData Software and will be subject to the terms and conditions of this Agreement. For the avoidance of doubt, cBEYONData will have no obligation to provide any support for any Third-Party Products.

3.2 **Onboarding Services.** Customer may engage cBEYONData to perform certain professional services in connection with training, installation, and implementation of the cBEYONData Software as set forth in the Order (collectively, "**Onboarding Services**"). Except as otherwise provided in an Order, the terms and conditions governing cBEYONData's provision of the Onboarding Services are set forth in this Agreement.

3.3 **Additional Services.** From time to time, Customer may request that cBEYONData perform certain training and/or professional services related to the cBEYONData Software, which are beyond the scope of the Onboarding Services ("**Additional Services**") and, collectively with Onboarding Services, the "**Professional Services**"). Upon Customer's request, cBEYONData will prepare a Statement of Work that includes the terms and conditions relevant to the Additional Services to be performed. Statements of Work will, to the extent applicable, contain: (i) a description of the Additional Services to be performed; (ii) any applicable assumptions, milestones, deliverables, and timelines for delivery; (iii) applicable fees and payment terms; and (iv) other terms applicable to such Additional Services. Each fully executed Statement of Work will form a part of this Agreement and be subject to the terms and conditions set forth herein.

4. Orders and Payments

4.1 **Orders.** The initial order for the cBEYONData Software, Support Services, and Onboarding Services (if any) is set forth in the first Order that references this Agreement. During the term of this Agreement, Customer may order additional licenses or subscriptions for the cBEYONData Software or additional Support Services or Onboarding Services in accordance with cBEYONData's then-current rates and policies in effect when such order is placed. cBEYONData will issue a quote for such additional licenses, Support Services, or Onboarding Services. Once executed by Customer and accepted by cBEYONData, the quote will be deemed an Order, governed by this Agreement. Each Order is deemed incorporated into this Agreement by reference and a part of this Agreement.

4.2 **Fees; Payment.** Customer will make payments to cBEYONData for the cBEYONData Software, Support Services, and Professional Services (that are not provided free of charge) in accordance with each Order. Ordering Activity agrees to pay any travel expenses in accordance with Federal Travel Regulation (FTR)/Joint Travel Regulations (JTR), as applicable, Ordering Activity shall only be liable for such travel expenses as approved by Ordering Activity and funded under the applicable ordering document. cBEYONData will invoice Customer for all fees (including expense reimbursements) payable under this Agreement and Customer will pay such invoiced amounts within forty-five (45) days of the receipt date

of the invoice. For all amounts not paid within forty-five (45) days from the receipt date of the invoice, Customer agrees to pay interest at the rate in accordance with the Prompt Payment Act (31 USC 3901 et seq) and Treasury regulations at 5 CFR 1315. All fees payable under this Agreement will be made without recoupment or set-off.

4.3 Taxes. Vendor shall state separately on invoices taxes excluded from the fees, and the Customer agrees either to pay the amount of the taxes (based on the current value of the equipment) or provide evidence necessary to sustain an exemption, in accordance with FAR 52.229-1 and FAR 52.229-3.

5. **Limited Warranties; Disclaimer**

5.1 Limited Warranties. cBEYONData warrants that the cBEYONData Software will perform substantially in accordance with the Documentation therefor. In the event of a breach of the foregoing warranty, cBEYONData's sole obligation, and Customer's sole and exclusive remedy, will be for cBEYONData to make commercially reasonable efforts to promptly correct the non-conforming functionality of the cBEYONData Software without charge.

5.2 Disclaimer. EXCEPT AS SET FORTH IN SECTION 5.1, cBEYONDATA MAKES NO WARRANTIES WITH RESPECT TO THE cBEYONDATA SOFTWARE, PROFESSIONAL SERVICES, SUPPORT SERVICES, DOCUMENTATION, OR ANY THIRD PARTY PRODUCTS, EXPRESS OR IMPLIED, RELATING THERETO, INCLUDING BUT NOT LIMITED TO ANY IMPLIED WARRANTY OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, OR TITLE AND ALL STATUTORY WARRANTIES ARE EXCLUDED TO THE FULLEST EXTENT POSSIBLE. cBEYONDATA MAKES NO WARRANTIES OR REPRESENTATIONS AND WILL HAVE NO LIABILITY OR RESPONSIBILITY FOR ANY THIRD-PARTY PRODUCTS.

6. **Term and Termination**

6.1 Term of this Agreement. This Agreement will commence on the effective date of the initial Order entered into in connection with this Agreement and, unless sooner terminated pursuant to the terms of this Agreement, will expire upon the expiration of the last Order Term under this Agreement. Upon any termination or expiration of this Agreement, all Order(s) will immediately terminate.

6.2 Order Term. Unless otherwise specified in an Order, the term of each Order will commence on the Effective Date of such Order and, unless sooner terminated pursuant to the terms hereof, will continue in full force and effect for a period of one (1) year following the effective date of such Order and may be renewed for successive one (1) year periods by both parties exercising an option, or executing a new purchase order in writing (each such term, including any renewals thereof, an "Order Term"). Any renewal of an Order pursuant to the preceding sentence will be for the same quantities of licenses or subscriptions for the cBEYONData Software as set forth in the applicable Order. Purchase of any additional licenses or subscriptions for the cBEYONData Software or other products and services will require the execution of an amendment to the applicable Order or the execution of a new Order.

6.3 Termination. When the End User is an instrumentality of the U.S., recourse against the United States for any alleged breach of this Agreement must be brought as a dispute under the contract Disputes Clause (Contract Disputes Act). During any dispute under the Disputes Clause, cBEYONData shall proceed diligently with performance of this Agreement, pending final resolution of any request for relief, claim, appeal, or action arising under the Agreement, and comply with any decision of the Contracting Officer.

6.4 Effect of Termination. Upon the expiration or termination of this Agreement, the rights granted to Customer hereunder will terminate, Customer will cease all use of the cBEYONData Software and Documentation, and, for an On Premises Deployment, return to cBEYONData or delete the cBEYONData Software in its possession, and, upon cBEYONData's request, so certify such actions to cBEYONData. Any costs incurred in returning or deleting the cBEYONData Software upon expiration or termination will be borne by Customer. Sections 1, 2.4, 2.6, 4.2, 5.2, 6.4, 8, 9, and 10 will survive any expiration or any termination of this Agreement. Termination of this Agreement by either Party will not act as a waiver of any breach of this Agreement and will not act as a release of either Party from any liability for breach of such Party's obligations under this Agreement. Neither Party will be liable to the other for damages of any kind solely as a result of terminating this Agreement in accordance with its terms, and termination of this Agreement by a Party will be without prejudice to any other right or remedy of such Party under this Agreement or applicable law.

7. **Proprietary Rights**

7.1 General. As between cBEYONData and Customer, cBEYONData retains all right, title, and interest in and to the cBEYONData Software, the Documentation, and all modifications and updates thereto and derivative works therefrom. In addition, unless otherwise provided in an Order or Statement of Work, cBEYONData will own (and Customer hereby assigns to cBEYONData) all right, title, and interest to any work product, and all intellectual property rights therein, that cBEYONData developed, authored, created, conceived, discovered, made, or reduced to practice, alone or jointly with others, in the course of performing the Professional Services

7.2 Feedback. If Customer (including any Customer User) provide to cBEYONData any ideas, proposals, suggestions or other materials relating to the cBEYONData Software, the Professional Services and any other cBEYONData products or services ("Feedback"), such Feedback will be non-confidential, gratuitous, unsolicited and without restriction, and will not place cBEYONData under any fiduciary or other obligation. By submitting Feedback to cBEYONData, Customer hereby assigns and agrees to assign to cBEYONData all right, title, and interest in and to the Feedback, and agrees to assist cBEYONData in perfecting such rights and obtaining assignments of such rights from all individuals involved in

generating the Feedback. Vendor acknowledges that the ability to use this Agreement and any Feedback provided as a result of this Agreement in advertising is limited by GSAR 552.203-71.

8. Confidentiality

8.1 Confidential Information. Each Party acknowledges that in connection with this Agreement it may obtain the other Party's confidential or proprietary information or material that is marked as (or if disclosed orally or in other intangible form or in any form that is not so marked, that is identified as confidential at the time of such disclosure), or provided under circumstances reasonably indicating it is, confidential or proprietary ("Confidential Information"), which will include, without limitation, a Party's trade secrets, know-how, inventions, techniques, processes, software, algorithms, software designs and architecture, computer code, documentation, design and functional specifications, and product requirements. cBEYONData's Confidential Information will include, without limitation, the cBEYONData Software and all Updates thereto. Confidential Information will not include information or material that: (a) is or becomes publicly known through no act or omission of the receiving Party; (b) was rightfully known by the receiving Party before receipt from the disclosing Party, as evidenced by the receiving Party's contemporaneous written records; (c) becomes rightfully known to the receiving Party without confidential or proprietary restriction from a source other than the disclosing Party that does not owe a duty of confidentiality to the disclosing Party with respect to such information or material; or (d) is independently developed by the receiving Party without the use of or reference to the Confidential Information of the disclosing Party.

8.2 Use and Disclosure Restrictions. The receiving Party will not disclose any Confidential Information to any third party, other than to its employees, contractors, and consultants who need to know such information in connection with this Agreement and who are bound by restrictions regarding disclosure and use of such information comparable to and no less restrictive than those set forth herein. Except as otherwise set forth in this Agreement, the receiving Party will not use any Confidential Information other than in connection with exercising its rights or performing its obligations under this Agreement. The receiving Party will take the same degree of care that it uses to protect its own confidential and proprietary information and materials of similar nature and importance (but in no event less than reasonable care) to protect the confidentiality and avoid unauthorized use or disclosure of Confidential Information. Notwithstanding the foregoing, the receiving Party may disclose Confidential Information to third parties to the extent the receiving Party is legally compelled to disclose such Confidential Information; provided, however, that prior to any such compelled disclosure, the receiving Party will, to the extent permissible under the circumstances, give the disclosing Party reasonable advance notice of any such disclosure and will cooperate with the disclosing Party in limiting such disclosure.

8.3 Reserved.

9. Liability

TO THE EXTENT ALLOWED BY APPLICABLE LAW AND NOTWITHSTANDING ANY FAILURE OF ESSENTIAL PURPOSE OF ANY LIMITED REMEDY OR LIMITATION OF LIABILITY: (A) IN NO EVENT SHALL CBeyondData OR ITS SUPPLIERS BE LIABLE FOR ANY DAMAGES FOR LOSS OF PROFITS, LOSS OF BUSINESS, LOSS OF USE OR DATA, INADVERTENT DISCLOSURE OF DATA, OR INTERRUPTION OF BUSINESS, OR FOR ANY INDIRECT, SPECIAL, INCIDENTAL, OR CONSEQUENTIAL DAMAGES OF ANY KIND OR OTHER ECONOMIC LOSS ARISING FROM OR RELATING TO THIS AGREEMENT OR ANY ORDER OR STATEMENT OF WORK, EVEN IF CBeyondData HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES, HOWEVER CAUSED AND (B) CBeyondData'S ENTIRE LIABILITY ARISING FROM OR RELATING TO THIS AGREEMENT OR ANY ORDER OR STATEMENT OF WORK, UNDER ANY LEGAL THEORY (WHETHER IN CONTRACT, TORT, INDEMNITY, OR OTHERWISE) SHALL NOT EXCEED THE AGGREGATE FEES PAID BY CUSTOMER TO CBeyondData DURING THE TWELVE (12) MONTH TERM DURING WHICH SUCH CLAIM ARISES

10. General Provisions

10.1 Force Majeure. Excusable delays shall be governed by FAR 52.212-4(f).

10.2 Notices. Any notice, request, demand, or other communication required or permitted hereunder will be in writing, will reference this Agreement and will be deemed to be properly given: (a) when delivered personally; (b) seven (7) days after having been sent by registered or certified mail, return receipt requested, postage prepaid; or (c) two (2) business days after deposit with a private industry express courier, with written confirmation of receipt. All notices will be sent to the address set forth on the Order(s) and to the notice of the person executing this Agreement (or to such other address as may be designated by a Party by giving written notice to the other Party pursuant to this Section).

10.3 Assignment. This Agreement, including the Order(s) and any Statement(s) of Work, may not be assigned, in whole or part, whether voluntarily, in connection with a merger or acquisition, by operation of law or otherwise, by the parties without the prior written consent of the other party. The Anti-Assignment Act, 41 USC 6305, prohibits the assignment of Government contracts without the Government's prior approval. Procedures for securing such approval are set forth in FAR 42.1204. Subject to the preceding sentence, the rights and liabilities of the parties hereto will bind, and inure to the benefit of, their respective assignees and successors, and is binding on the parties and their successors and assigns. Any attempted assignment other than in accordance with this Section will be null and void.

10.4 Governing Law, Jurisdiction, and Venue. This Agreement is to be construed in accordance with and governed by the Federal laws of the United States.

10.5 Reserved.

10.6 No Third-Party Beneficiary. This Agreement does not create any third-party beneficiary rights in any individual or entity that is not a party to this Agreement.

10.7 Waiver. The waiver by either Party of a breach of or a default under any provision of this Agreement, will be in writing and will not be construed as a waiver of any subsequent breach of or default under the same or any other provision of this Agreement, nor will any delay or omission on the part of either Party to exercise or avail itself of any right or remedy that it has or may have hereunder operate as a waiver of any right or remedy.

10.8 Severability. If the application of any provision of this Agreement to any particular facts or circumstances will be held to be invalid or unenforceable by an arbitration panel or a court of competent jurisdiction, then (a) the validity and enforceability of such provision as applied to any other particular facts or circumstances and the validity of other provisions of this Agreement will not in any way be affected or impaired thereby and (b) such provision will be enforced to the maximum extent possible so as to effect the intent of the parties and reformed without further action by the parties to the extent necessary to make such provision valid and enforceable.

10.9 Relationship of the Parties. Nothing contained in this Agreement will be deemed or construed as creating a joint venture, partnership, agency, employment, or fiduciary relationship between the parties. Neither Party nor its agents have any authority of any kind to bind the other Party in any respect whatsoever, and the relationship of the parties is, and at all times will continue to be, that of independent contractors.

10.10 Entire Agreement. This Agreement, the Order(s), Statement(s) of Work, and any Exhibits attached hereto, constitute the entire agreement between the parties concerning the subject matter hereof and supersede all prior or contemporaneous representations, discussions, proposals, negotiations, conditions, agreements, and communications, whether oral or written, between the parties relating to the subject matter of this Agreement, the Order(s), Statement(s) of Work, and any Exhibits attached hereto and all past courses of dealing or industry custom. Furthermore, the terms and conditions of this Agreement will prevail over any conflicting terms or conditions contained in any "clickwrap" or "browsewrap" agreements made available by or on behalf of cBEYONData in connection with the provision of the cBEYONData Software. No amendment or modification of any provision of this Agreement will be effective unless in writing and signed by a duly authorized signatory of each of cBEYONData and Customer.

10.11 Electronic Signature and Disclosure Consent Notice. Customer agrees to the use of electronic documents and records in connection with this Agreement and all future documents and records in connection with the cBEYONData Software including this electronic signature and disclosure notice, and that this use satisfies any requirement that cBEYONData provides Customer these documents and their content in writing.

IN WITNESS WHEREOF the Parties hereto have executed this Agreement as of the Effective Date.

cBEYONData LLC

Customer

By: _____

By: _____

Name: _____

Name: _____

Title: _____

Title: _____

Date: _____

Date: _____

cBEYONDataMasterLicense12212019

**USA COMMITMENT TO PROMOTE
SMALL BUSINESS PARTICIPATION
PROCUREMENT PROGRAMS**

PREAMBLE

cBEYONData LLC provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact:

Gray Beck, Chief Financial Officer

Phone: 703-690-5730

E-mail : Gray.Beck@cbeyondata.com

**BEST VALUE
BLANKET PURCHASE AGREEMENT
FEDERAL SUPPLY SCHEDULE**

(Insert Customer Name)

In the spirit of the Federal Acquisition Streamlining Act (ordering activity) and **cBEYONData LLC** enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract **GS-00F-205CA**.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the ordering activity that works better and costs less.

Signatures

_____ Date

Ordering Activity

_____ Date

cBEYONData LLC

Date

(CUSTOMER NAME)
BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply Schedule Contract Number **GS-00F-205CA**, Blanket Purchase Agreements, **cBEYONData LLC** agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (ordering activity):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER	*SPECIAL BPA DISCOUNT/PRICE
_____	_____
_____	_____

(2) Delivery:

DESTINATION	DELIVERY SCHEDULES / DATES
_____	_____
_____	_____

(3) The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be _____.

(4) This BPA does not obligate any funds.

(5) This BPA expires on _____ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE	POINT OF CONTACT
_____	_____
_____	_____

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- (a) Name of Contractor;
- (b) Contract Number;
- (c) BPA Number;
- (d) Model Number or National Stock Number (NSN);
- (e) Purchase Order Number;
- (f) Date of Purchase;
- (g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and
- (h) Date of Shipment.

(9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.

(10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

BASIC GUIDELINES FOR USING “CONTRACTOR TEAM ARRANGEMENTS”

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to a ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions of the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customers needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer’s requirement.
- Customers make a best value selection.